



## CEO and Managing Director **Ingo Birnkraut**



As CEO and Managing Director RWE TI, Ingo focuses on the strategic leadership of the firm, Sales & Business Development as well as taking responsibility for all commercial teams. He has served the Engineering, Consulting and EPC business for 25 years in different segments as Energy, Oil & Gas or Chemicals and has been instrumental in helping drive strategic growth and positioning. Prior to joining RWE in 2006, he was 15 years intimately involved in all aspects of project management and business development in the engineering and construction energy industry on a global basis. This experience has

made him keenly aware of the importance of service discipline within the firm coupled with understanding how customer relationships are a key component to achieving RWE TI's strategic goals.

Ingo earned his diploma degrees in economics and physics from the University Hamburg, Germany and University Grenoble, France.

### 1 **What gives you most satisfaction in your work?**



To work with talented people around the globe and develop sustainable solutions to challenging customer problems.

### 2 **Why did you choose RWE TI?**



Being aware of RWE's outstanding technological and experience background and our powerful colleagues and teams, my engagement for RWE TI bears the big opportunity to open more international, sustainable and future oriented fields of activity for RWE as a whole.

### 3 **What three words best describe you?**



Curios. Open-minded. Determined.

### 4 **"Your challenge is our passion" – What it means to me:**



Putting us in your shoes as your partner and sometimes as a "cold pair of eyes", understanding both your specific challenges and ours when advising and finding solutions with all our capabilities. It means staying at your side until your challenges are mastered!