

RWE Supply & Trading establishes Middle East Office in Dubai

- **Keiron Ferguson from Merrill Lynch is managing the Office**

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RWE Supply & Trading has established a Dubai office from January 2009. The office is located on the 42nd floor of the Emirates Towers at Sheik Zayed Road – in the middle of Dubai’s business centre and in the neighbourhood of the Dubai International Financial Centre (DIFC). The office is being managed by Keiron Ferguson. RWE’s activities there will cover predominantly the gas and LNG business as well as other potential projects. RWE will strengthen the group’s presence in the region and develop commercial opportunities by establishing and maintaining key relationships and strategic alliances with major energy companies and institutional investors in the Arab Gulf region.

Keiron Ferguson has extensive commercial experience including roles within the US, Europe and Middle East as well as transactions in Asia covering Trading, Origination, Business Development, strategic alliances and latterly investment banking. Keiron Ferguson has previously held Senior Executive positions with Merrill Lynch International in Dubai as Managing Director and previously Managing Director for Merrill Lynch Commodities in London. Previous to this he has worked as Senior Vice President at Entergy-Koch Trading as well as fulfilling the role of Head of Origination & Trading for Centrica and previous to this Director at Natural Gas Clearinghouse in Houston. With over 25 years experience in the energy industry, Keiron Ferguson will expand RWE’s presence in the Arab Gulf and the Middle East region.

Corporate profile:

RWE Supply & Trading is the market leader in Europe for energy trading and ranks number 6 in the European gas business (procurement volume around 40 bcm per annum). RWE Supply & Trading is in charge of managing all of RWE’s international energy procurement activities and wholesale energy trading. It serves as the European hub for all tradeable commodities such as power, emissions certificates, gas, coal and oil (physical and derivatives) as well as optimising the entire gas portfolio of the RWE Group, from short- to long-term procurement and delivery responsibilities. RWE Supply & Trading has its headquarters in Essen (Germany) and main offices in Swindon (UK), London (UK) and Prague (CZ). The company’s CEO is Peter Terium.

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