

RWE Fiscal 2009 Press Conference

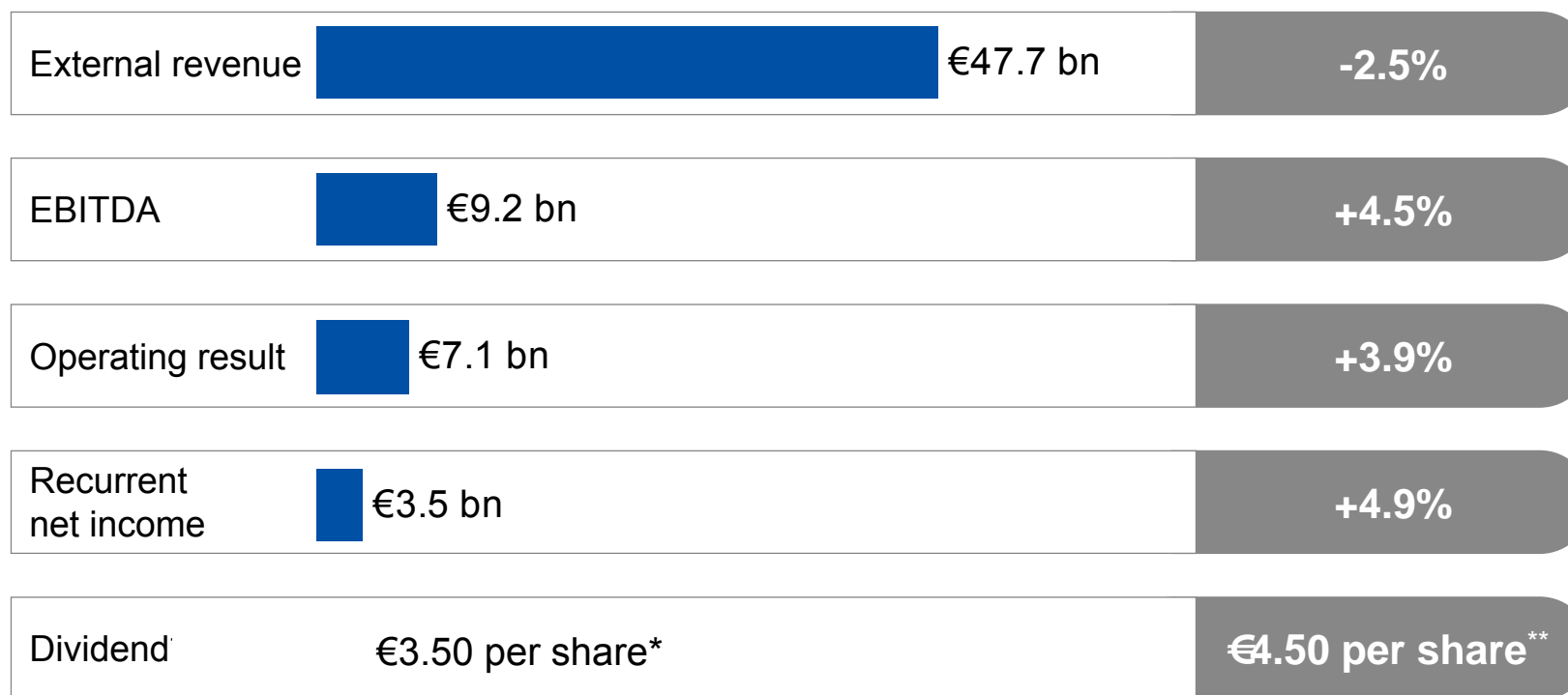
Greener, more international
and more robust

Essen, 25 February 2010



RWE increases earnings and maintains a high dividend

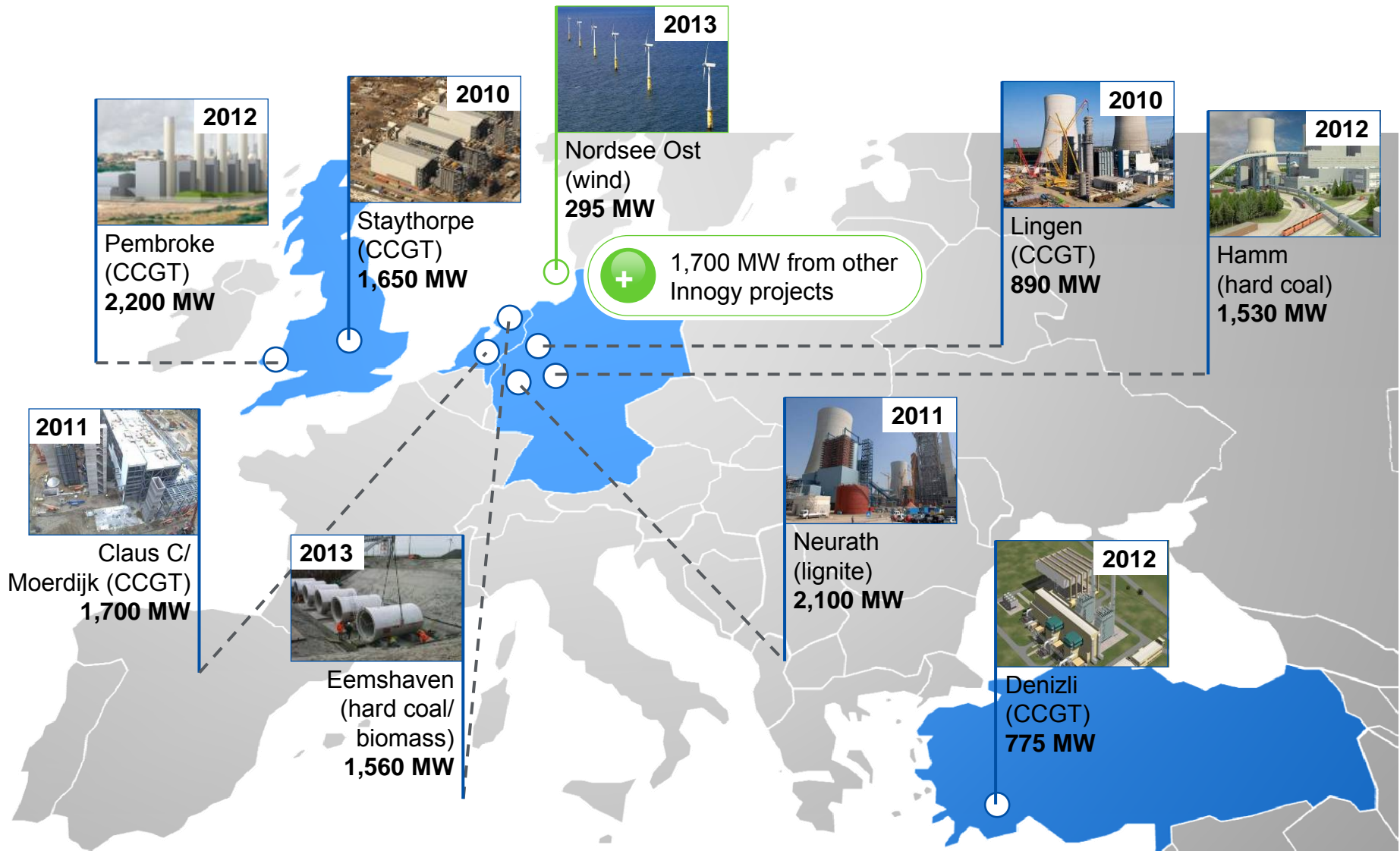
2009  compared to **2008**



* Proposed for the Annual General Meeting on 22 April 2010

** Higher dividend payout ratio due to the special effect of the divestment of American Water

14,000 MW of new power plant capacity by 2013



Customer gains in Germany



- > Around **90,000** new electricity customers gained
- > In 2009 **Eprimo** supplied **626,000** customers with electricity and **47,000 households** with gas

Electricity sales



- > Electricity sales in Germany division **increased** via additional sales to distributors
- > **Stable** Group-wide **electricity sales**, excluding electricity trading

Successful gas portfolio management



- > **Efficient portfolio management** reduces price risk on gas market

Future-oriented electricity sales policy

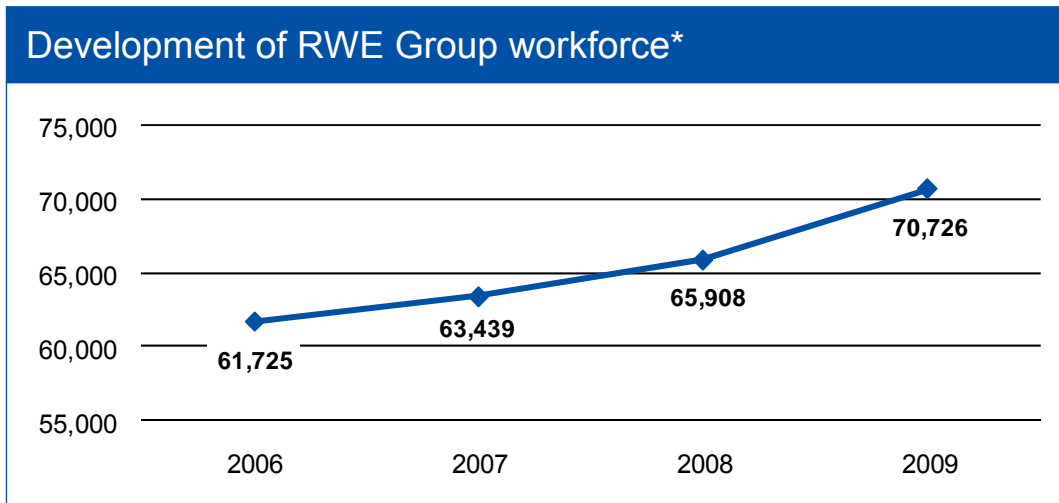


- > More than **70%** of our electricity generation for 2011 and over **30%** for 2012 **already sold** for an average of **over €60** per megawatt hour

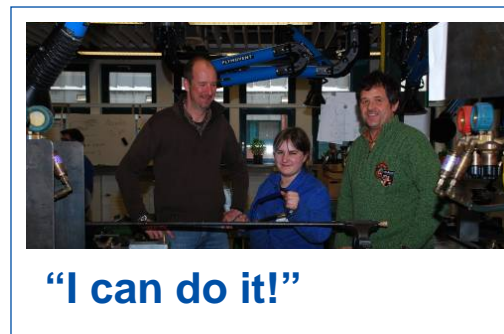
Group net income

	2009	2008	Diff. to previous year	
			in m €	in %
EBITDA	9,165	8,773	392	4.5
Operating result	7,090	6,826	264	3.9
Non-operating result	498	-485	983	202.7
Financial result	-1,990	-1,475	-515	-34.9
Income from continuing operations before tax	5,598	4,866	732	15.0
Taxes on income	-1,858	-1,423	-435	-30.6
<i>Effective tax rate in (%)</i>	33	29		
Income from continuing operations	3,740	3,443	297	8.6
Income from discontinued operations	91	-567	658	116.0
Income	3,831	2,876	955	33.2
Minority interest	260	318	-58	-18.2
Net income	3,571	2,558	1,013	39.6
Recurrent net income	3,532	3,367	165	4.9
Shares (in millions, Ø)	533	538	-5	-1.0
Earnings per share	6.70	4.75	1.95	41.1
Recurrent net income per share	6.63	6.25	0.38	6.1

RWE secures employment



- > 1,000 new jobs in Germany
- > On average, Innogy employed one new staff member per working day
- > 3,000 trainees – well in excess of RWE’s own needs
- > 1,000 young people complete their training every year
- > 90% of trainees taken on (permanently or for a fixed term)



As at: 31 December of each year
* FTE: Full Time Equivalents

Our strategy

**RWE
is becoming ...**

... **greener**

- > Strong expansion of renewables at RWE Innogy
- > Modernisation of the RWE power plant portfolio
- > Strategic portfolio management for economically viable CO₂ reduction

... **more international**

- > High proportion of investment outside Germany
- > Expanding into new growth regions (CSEE, Turkey, etc.)
- > Reducing the risks of different markets and regulators by diversifying geographically

... **more robust**

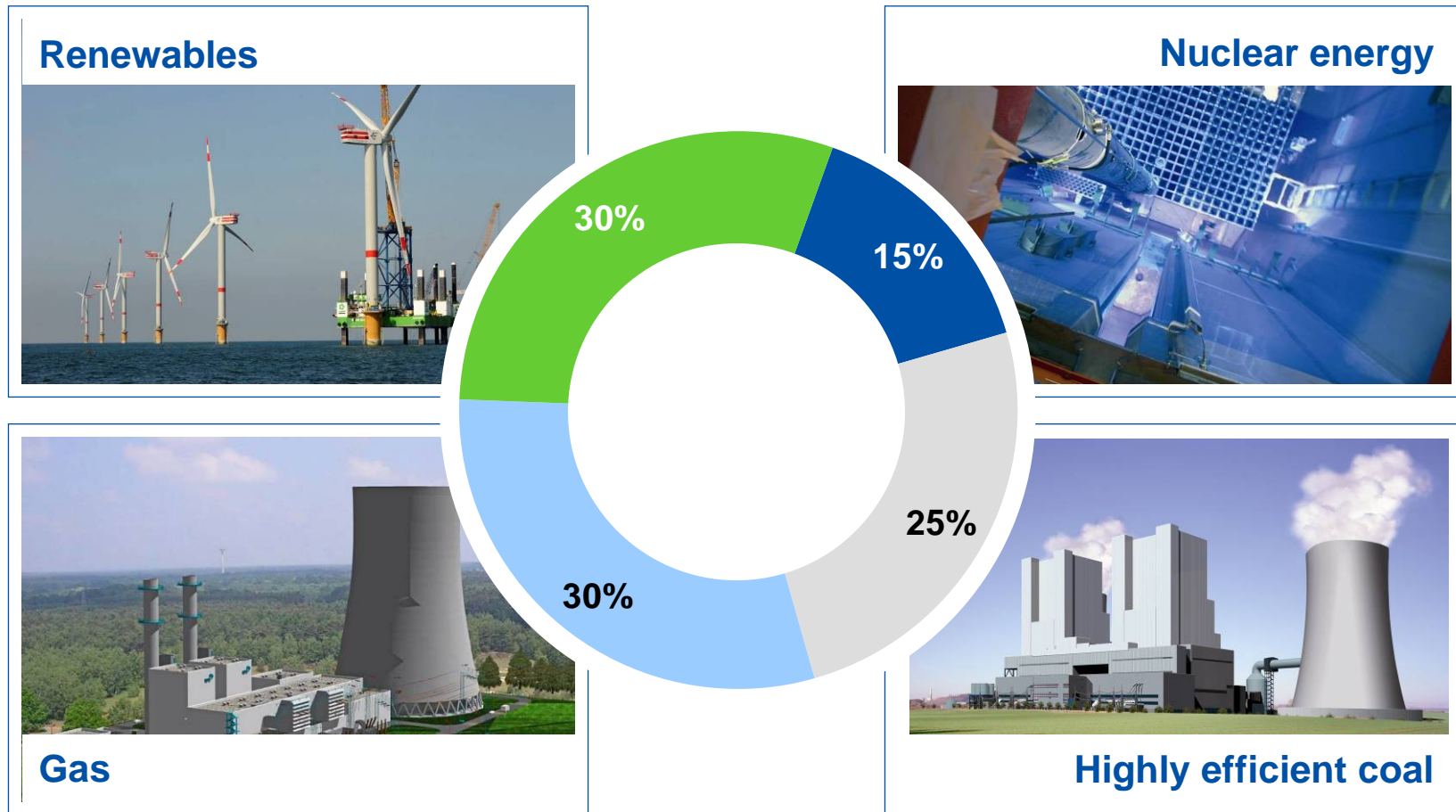
- > Strengthening RWE operations along the entire value chain (from drilling well to end-customer)
- > Improving certain commodity items (particularly CO₂)
- > Stable, less volatile regulated business



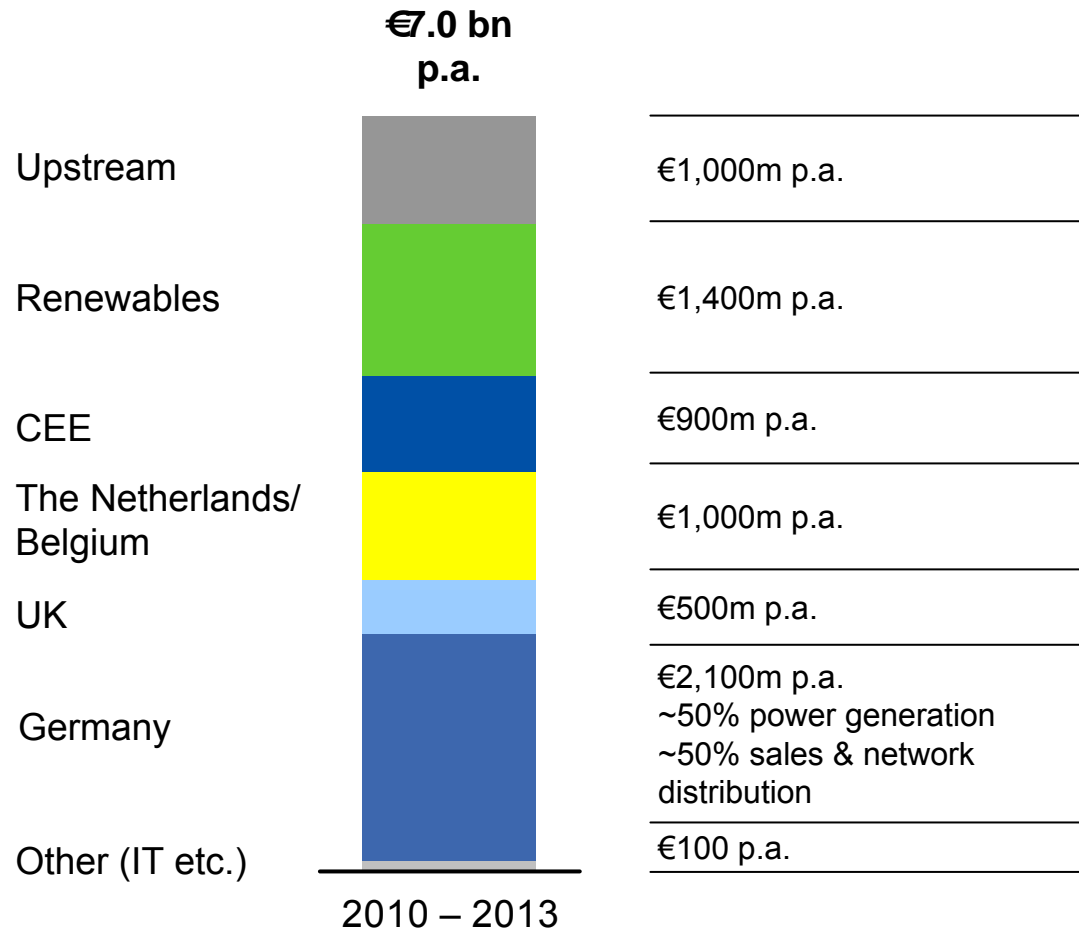
... ultimately adding value – despite great challenges!

Energy mix with less CO₂

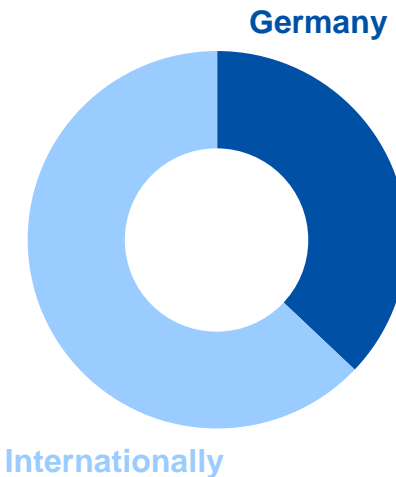
By the year 2025, 75% of RWE's electricity generation capacity to be low-carbon or CO₂-free



Rapid pace of investment – 60% of capex abroad



More investment abroad



Aim:

More than 60% of investment will be outside Germany until 2013

Cleaner coal

CO₂ scrubbing for coal-fired power plants is being further developed

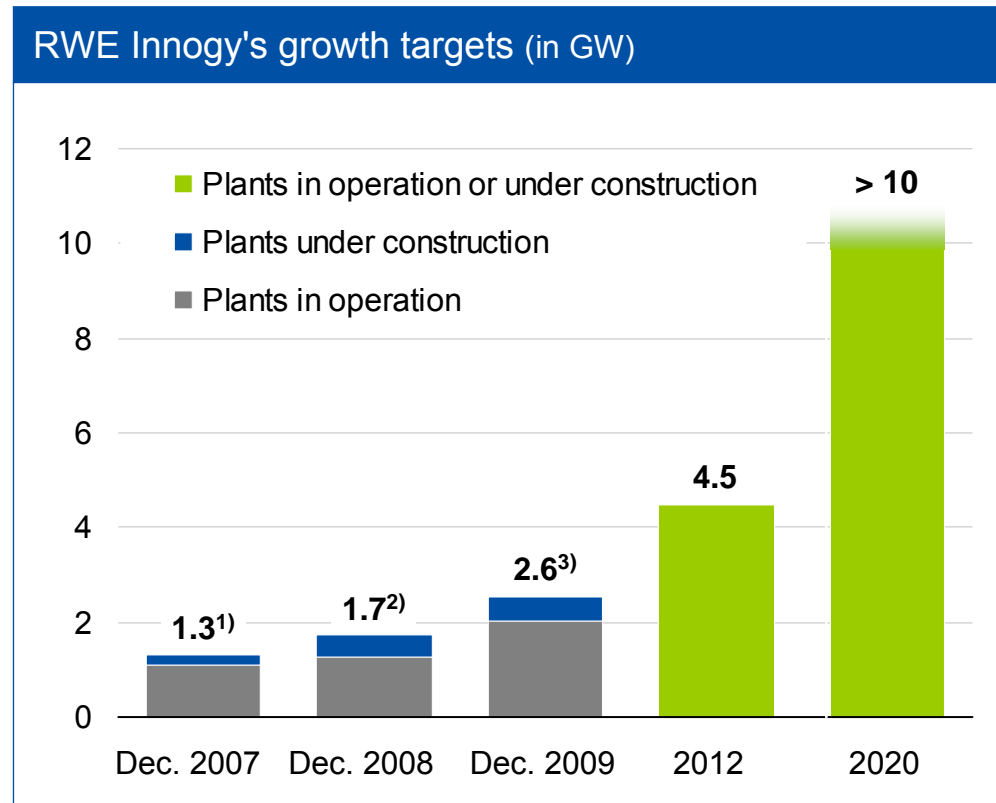
700°-celsius technology and **fluidised bed drying with internal waste heat utilisation** will increase efficiency and reduce CO₂

Research project on micro-organisms and their ability to bind CO₂

Algae consume CO₂ (photosynthesis). Dried algae can then be used to produce insulation material for example.



Full pace ahead on renewables



Notes:

1.) 1.1 GW capacity in operation and 0.2 GW under construction

2.) 1.3 GW capacity in operation and 0.5 GW under construction

3.) 2.2 GW capacity in operation and 0.4 GW under construction

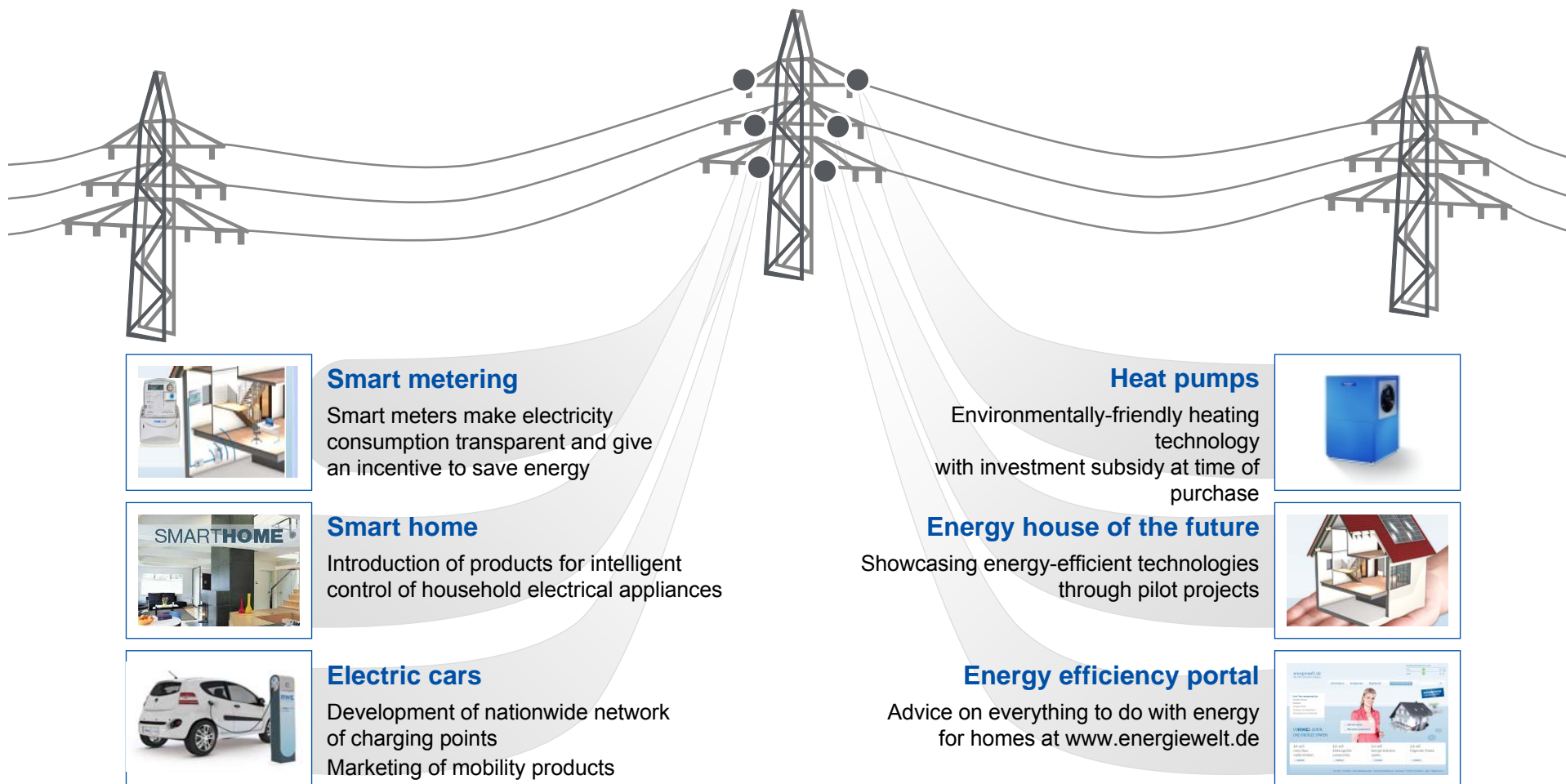
RWE Innogy ...

- > has doubled its installed capacity to 2,200 MW in just two years
- > has already become the No. 1 utility providing wind energy in Germany
- > and is the No. 2 biomass provider in Germany

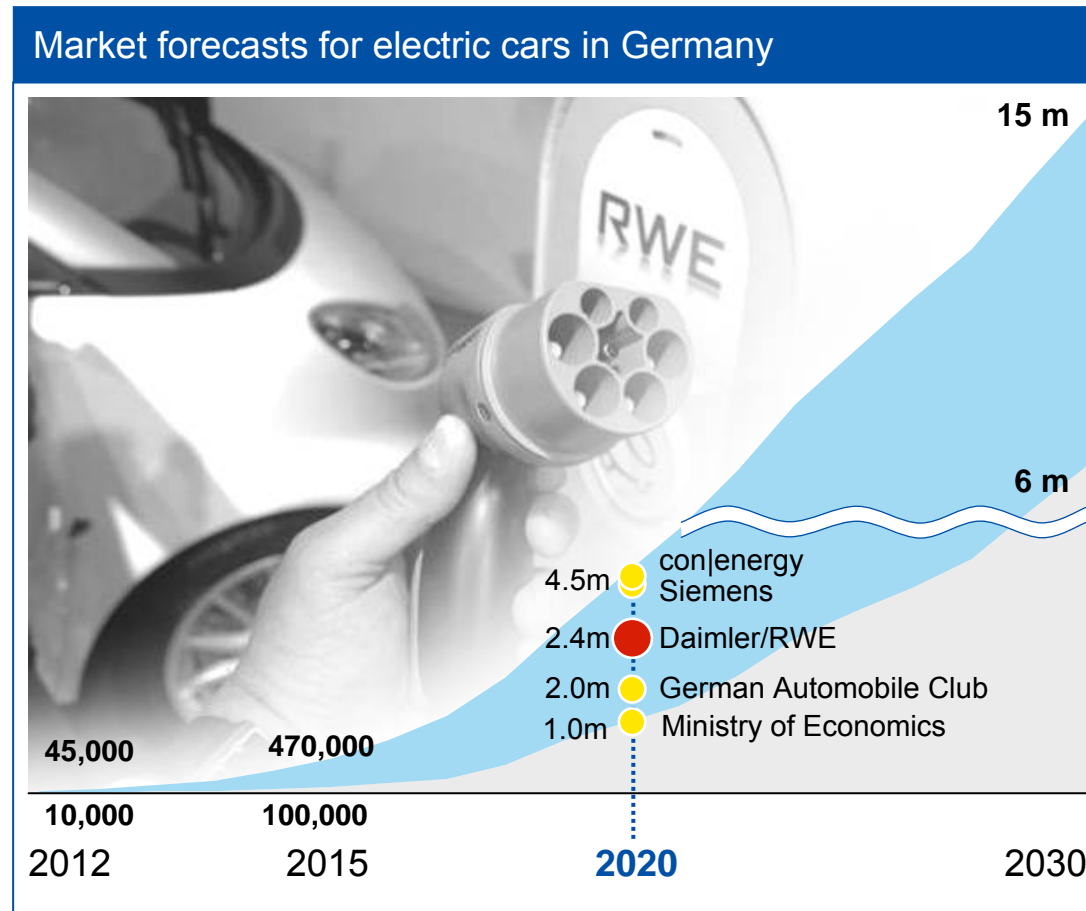
Examples:

- > Development and construction of offshore wind farms Nordsee Ost (Germany) and Greater Gabbard (UK)
- > Construction of a large-scale biomass power plant, Tullis Russell (UK)
- > Construction of one of the largest pellet plants in the world in Georgia (USA)

Cost reduction, climate protection and convenience – trend towards smarter energy supply



Great market opportunities for electric cars

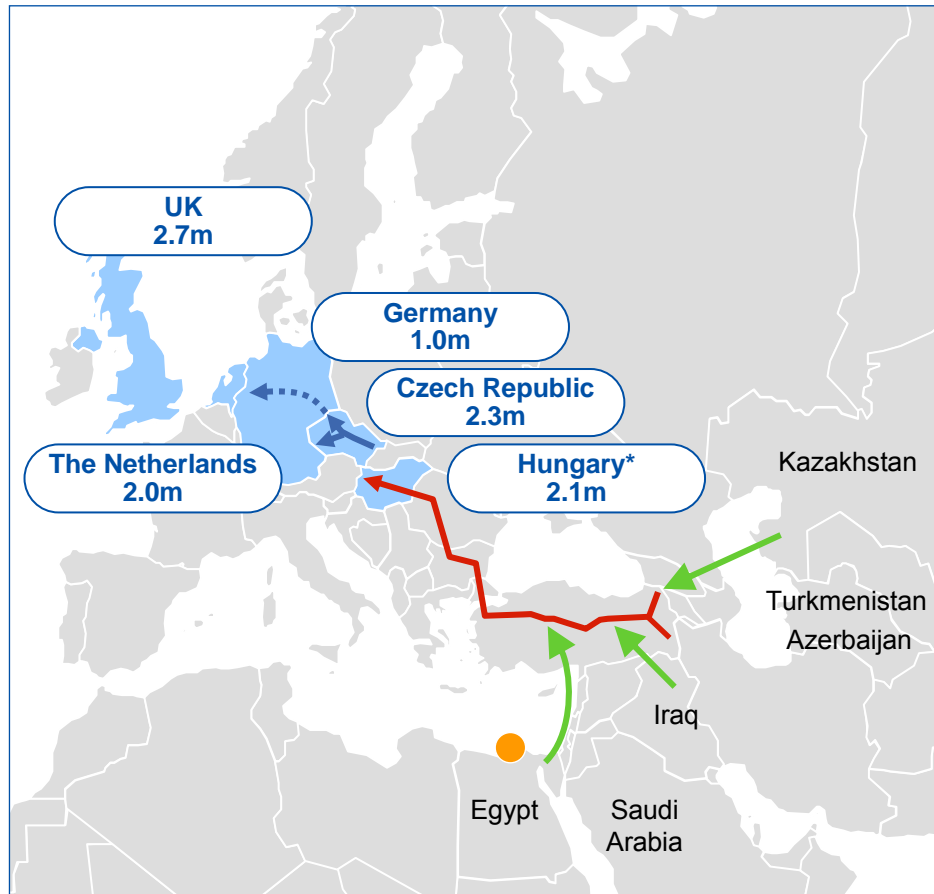


The future of driving is electric

- > Between one and 4.5 million electric vehicles anticipated by as early as 2020
- > By 2025, market share of new vehicle registrations could be as high as 50%
- > EU target of 95g CO₂/km not achievable without electric cars
- > Possible for power to be fed back into the grid from electric cars (vehicle-to-grid)



Nabucco pipeline increases security of supply in Europe

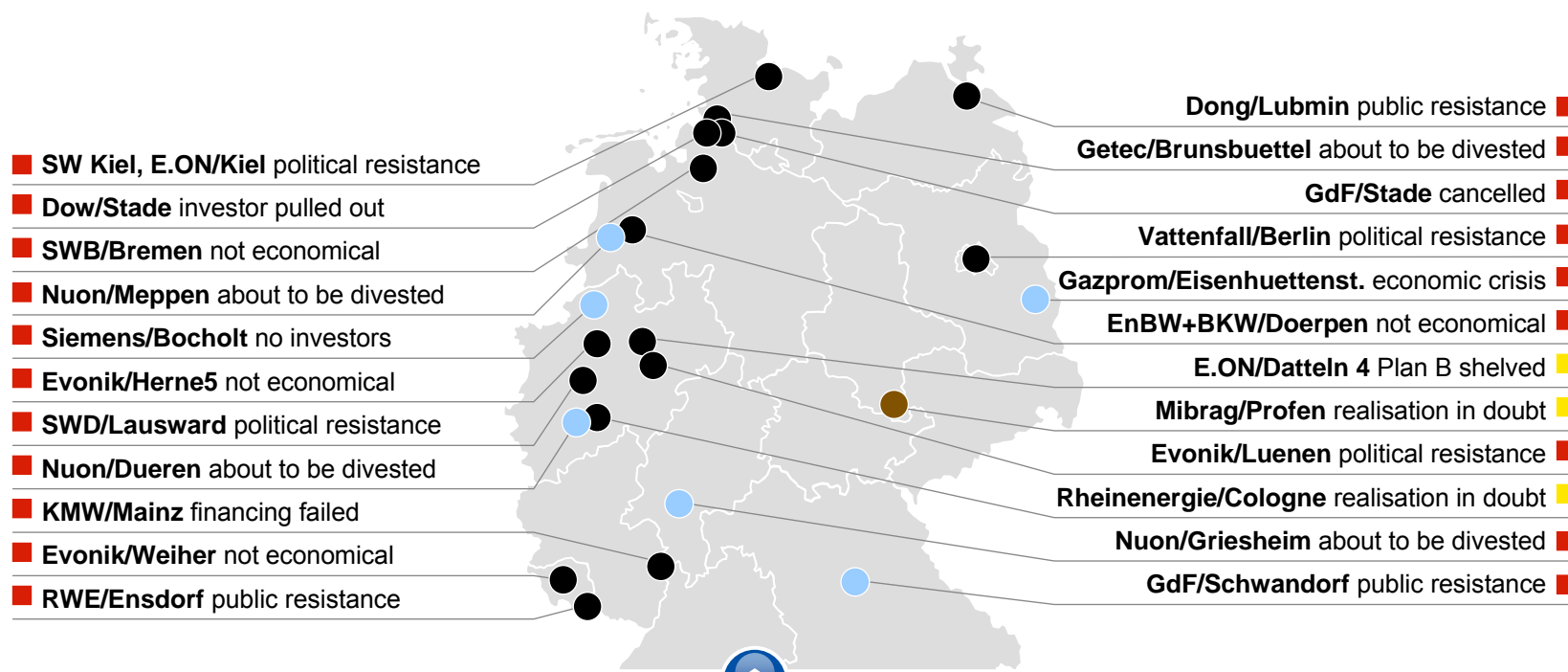


- > Nabucco offers Europe direct access to the Caspian region and the Middle East
- > Tapping into new gas sources reduces dependence on imports
- > Investment decision scheduled for 2010, start of construction 2011, first gas deliveries by 2014
- > Expected supply countries: Azerbaijan, Turkmenistan and Iraq

- Nabucco Pipeline
- RWE pipelines
- RWE customer markets
- Number of RWE customers
- Potential gas sources for Nabucco
- RWE Dea gas fields

* Including shareholdings $\geq 20\%$.

Climate protection – economic feasibility – security of supply ... but many power plant projects cancelled



> Power plant projects with a total capacity of >17 GW cancelled or in doubt
 > CO₂ reduction of >25 million t/a prevented*

> Investment of around €18 billion not made
 > Even projects previously considered certain about to be cancelled (Datteln 4, Mainz, Griesheim...)

Key ● Hard coal ● Lignite ● Gas ■ Project stopped ■ Project in doubt

* Comparable production capacity from replacing old hard-coal with new hard-coal and new CCGT plants.

Outlook for 2010



EBITDA

> Increase of **5 to 10%**

Operating result

> Increase of around **5%**

Recurrent net income

> Increase of around **5%**

Enhanced efficiency

> **€700 million** sustainable improvement in performance forecast compared to 2006