



Sales Manager Americas/Africa

Max Christian Pinggen



Max brings a broad experience in the industry. From his experience in Brazil with equipment production, to project and sales management for Europe and currently for the Americas and Africa, his structured approach leads to optimal solutions tailored to each customer's needs.

He brings both a bachelor's degree in mechanical engineering and a master's degree in industrial engineering as well as technical

experience.

Together with his fluency in Spanish and Portuguese, he is able to support our entire portfolio, both from a technical and a commercial point of view.

1 What gives you most satisfaction in your work?

Working with customers together to achieve the best practical solution for their business, as well as building strong truthful connections give me the most satisfaction at the end of the day.

2 Why did you choose RWE TI?

The energy world is full of different challenges, and to work for RWE TI means to have the best technical expertise and a great bundle of ideas and solutions to offer thanks to our broad variety of energy generation, storage and mining.

It is therefore a great responsibility to be able to represent and bring our portfolio to each customer, but I wouldn't have it any other way!

3 What three words best describe you?

Empathic. Open-minded. Passionate

4 "Your challenge is our passion!" - What it means to me:

Adapting our capacities, exploring different methodologies and understanding the base conflict and/or targets require long research, cross-expertise communication and the will to see results reflected into actions.

This, in the energy and mining businesses can only function with experts that put their mind and soul every day for their teams and for their clients. And that's what we at RWE TI do.