

Assist in proposal & contract negotiation (power plant)

## O&M contract advisor



**Location**

Egypt



**Client**

O&M Service Company



**Expertise**

O&M Contracts, Technical Advisory, Proposal Management, Contract Negotiation, LTSA, Interface Management

### Our Services



- Develop a full scale long-term O&M concept
- Preparing technical draft proposal for O&M services incl. terms and conditions
- Providing a pricing model for the calculation of O&M cost
- Developing a pricing structure for O&M activities
- Developing a draft organization chart for plant operation staff
- Developing matrix of O&M related tasks involved in plant commissioning activities
- Reviewing plant design/operability for calculating associated O&M risks
- Conception of LTSA interface
- Conception of performance guarantees
- On-site support during contract negotiation

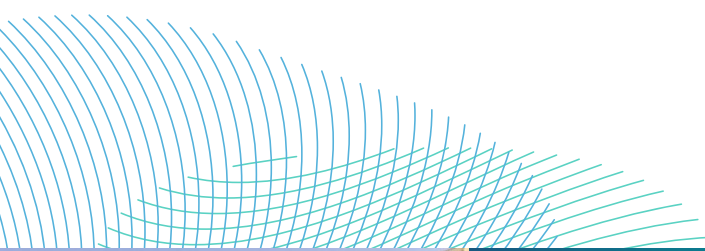
## Project description

We were appointed by the O&M service provider in Egypt, to provide independent technical advice during proposal and contract negotiation for an O&M power plant service contract.

Our role included assisting the client in preparing proposal documents – especially the entire O&M concept, assessing plant design and operability documents for calculating associated O&M risks. We prepared operation cost estimates for all O&M activities, provided staff plans and highlighted O&M tasks associated with commissioning activities.



Our careful and professional O&M advice helped our customer to prepare a world class O&M concept.



America & Africa

