



Sales Manager APAC & Middle East

## Max-Jannis Foerster



Max joined RWE TI in late 2021 as a Sales and Business Development Manager for Southeast Asia and Middle East. Prior to that he worked for five years with the German football giant Borussia Dortmund as a Senior Manager for Internationalization & New Business. In addition, he was also the Club Representative for the Indian market. His passion for international business development discovered Max in 2010 when he began his international career as a Trainee in the International Sales and Marketing Program of Evonik Industries, one of the world leaders in specialty chemicals.

Upon completion of his Master's Degree in Management, Max joined the Corporate Sales division of Lufthansa Technik as a Bid Manager for Eastern Europe and VIP & Special Mission Aircraft in Hamburg.

Originally from the Ruhr Area, Max spent several years abroad in Singapore, India and Mexico. He received his bachelor's degree in International Management from FOM University of Applied Sciences in Essen and completed his Master's degree in Management at Witten/Herdecke University.

### 1 What gives you most satisfaction in your work?



Developing meaningful projects with and for our existing and new partners in Asia and Middle East, as it is always inspiring to see what can be achieved with a motivated team.

### 2 Why did you choose RWE TI?



I joined RWE TI because I want to actively contribute to the ongoing energy transition towards a green energy world.

### 3 What three words best describe you?



International. Reliable. Creative.

### 4 "You get your best solution" – What it means to me:



Overcoming unforeseen and new challenges in a mixed team of various experts with different cultural and professional backgrounds adds the flavor to the 'normal job routine'. Challenges offer limitless chances for creativity as well as for personal and professional development and learning.