



Sales Manager

Frank Bao



Frank is an economist with roughly 25 years of broad experience along the full energy value chain – from mining to retail customer sales. He worked in various staff and management functions (incl. strategy, controlling, commodity market analysis, and EU affairs).

Having lived and worked in three different countries across Europe and overseas, he is highly familiar with multi-disciplinary and inter-cultural teams, with expertise spanning commercial, technical, and regulatory areas. Frank speaks German, English, French and

Mandarin. He studied in Germany and California with a graduate degree from Witten/Herdecke University.

He is a member of the International Association for Energy Economics and of the Schmalenbach Society for Business Economics.

1 What gives you most satisfaction in your work?



Working together with competent and dedicated colleagues to provide superior quality and to deliver successful results.

2 Why did you choose RWE TI?



The deep energy roots, the outstanding experience of its committed staff and the special perspective as asset owner and operator offer a unique combination that sets us apart from pure consultants and makes it an exciting place to work at.

3 What three words best describes you?



Not fully describable.

4 „Our aim is your success.“



What it means to me: This message highlights our client-focused and service-oriented mindset: Our primary goal is to ensure that our dedicated passion and competent support leads to the success of our customers' projects.