

Fiscal 2015 press conference

RWE Aktiengesellschaft

Essen, 8 March 2016



The future belongs to renewables



We are preparing the company for the high seas

Debt reduction and efficiency enhancement

Debt reduction 2015 = €5.8 billion

Efficiency-enhancement programme through to 2018 = €2.5 billion

Sustainable dividend policy

New subsidiary

New company bundles established future business areas

Renewables



Grids



Retail



Retail in Germany and Europe



Renewables



RWE Innogy increased its result in 2015 from €186 million to €493 million – more than a two-and-a-half-fold rise



Capacity increase in 2015 in the area of onshore and offshore wind farms with partners: ca. 1,000 MW



Large-scale photovoltaic projects envisaged

We are already greener than people think.

Recognising and evaluating global opportunities

Photovoltaics

Management services

Technical consulting



Grids in Germany and Europe



Using our advantage: we invest in high-capacity grids and intelligent control systems



Integrating renewables into the system

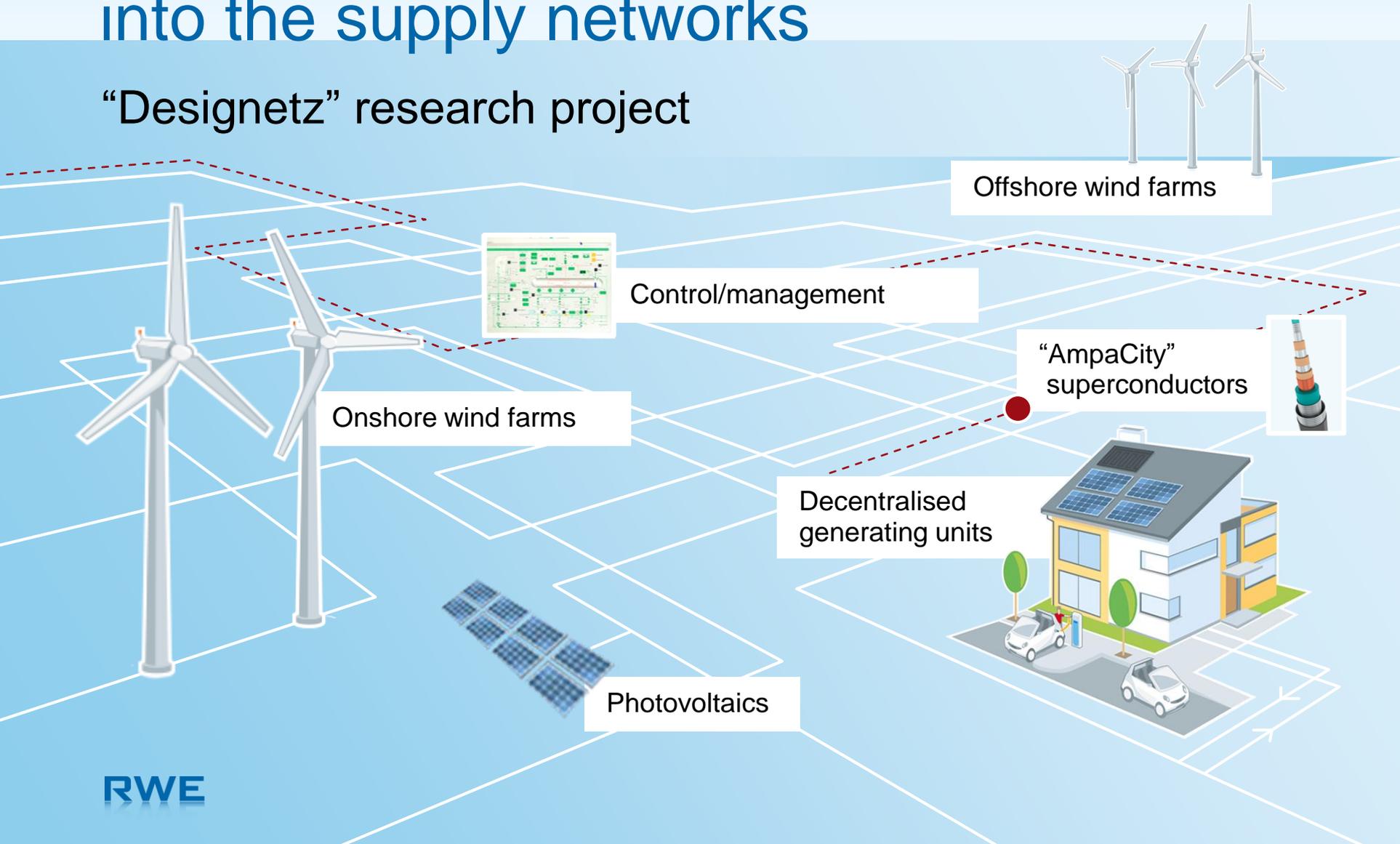


Enabling decentralised electricity supply

Grids are the backbone of the transformation of the energy system.

Nationwide integration of renewables into the supply networks

“Designetz” research project



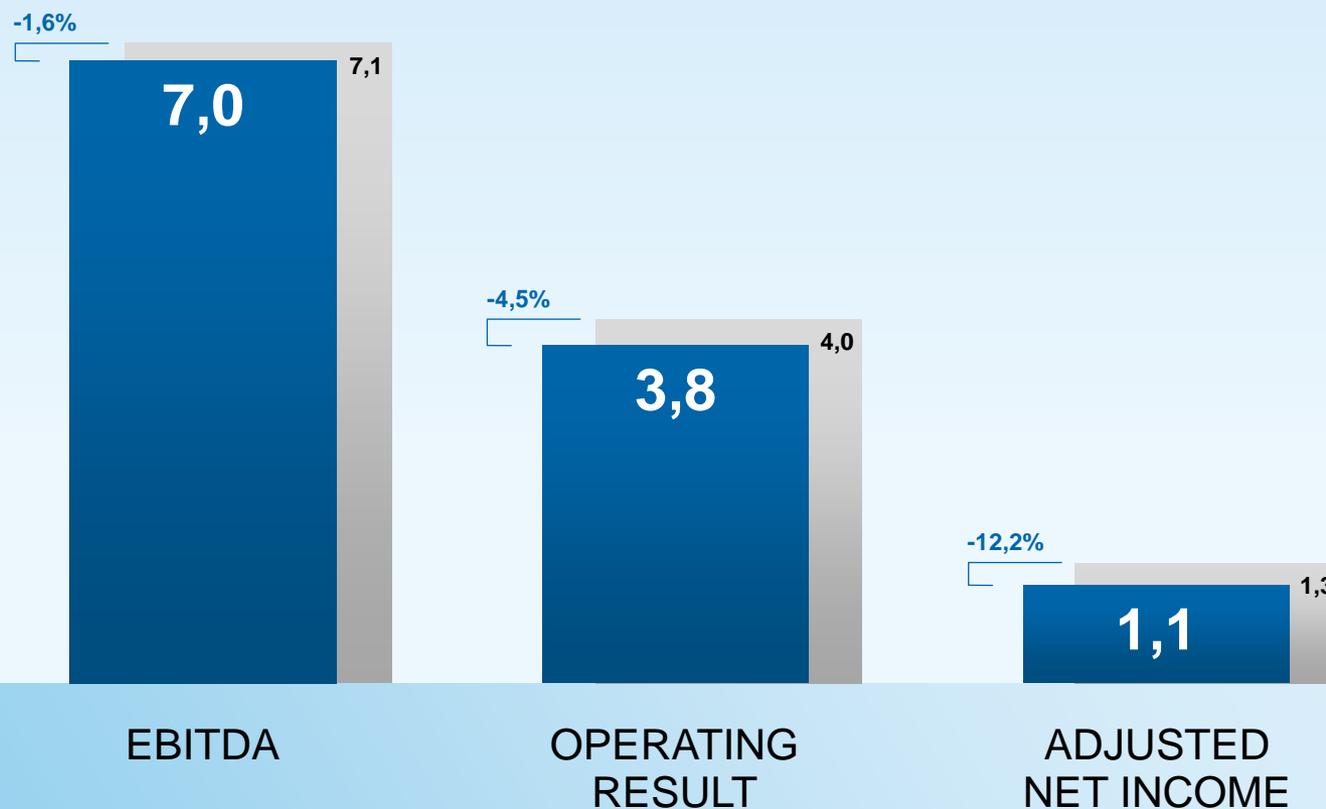
The energy company of the future – understanding customer wishes



Coming even **closer to the customer**,
with **partners** from outside the energy sector

Business performance 2015

in € billion



NET INCOME: - €170 MILLION

Legal stipulations for publically listed AGs

- > We are obliged to inform the capital market if information comes to light that could significantly influence RWE's share price ("insider information"). We have to provide such information to all shareholders in the form of an ad hoc release (Section 15 WpHG Securities Trading Act)
- > We also have to treat all shareholders equally with regard to forwarding information (Sections 53a, 131 Par. 4 AktG Stock Coporation Act)
- > It is punishable by law to deliberately pass on insider information (Sections 38 Par. 1, 39 Par. 2 No. 3, 14 Par. 1 No. 2 WpHG Securities Trading Act)

Future structure of RWE AG

Conventional power generation



Our conventional power plants ensure security and flexibility of the energy system

Coal and gas as reinsurance for renewables

Our roadmap for future lignite supply is in line with climate protection targets

Structural change and planning certainty for people in the region – maintaining local and regional value creation

Future structure of RWE AG

Energy and commodities trading



Revenue from international energy and commodities trading

Energy trading enables us to optimise the use of our power stations

Industrial customers:
supply and risk management

Profits from take-over, restructuring and selling on of plants

Future structure of RWE AG

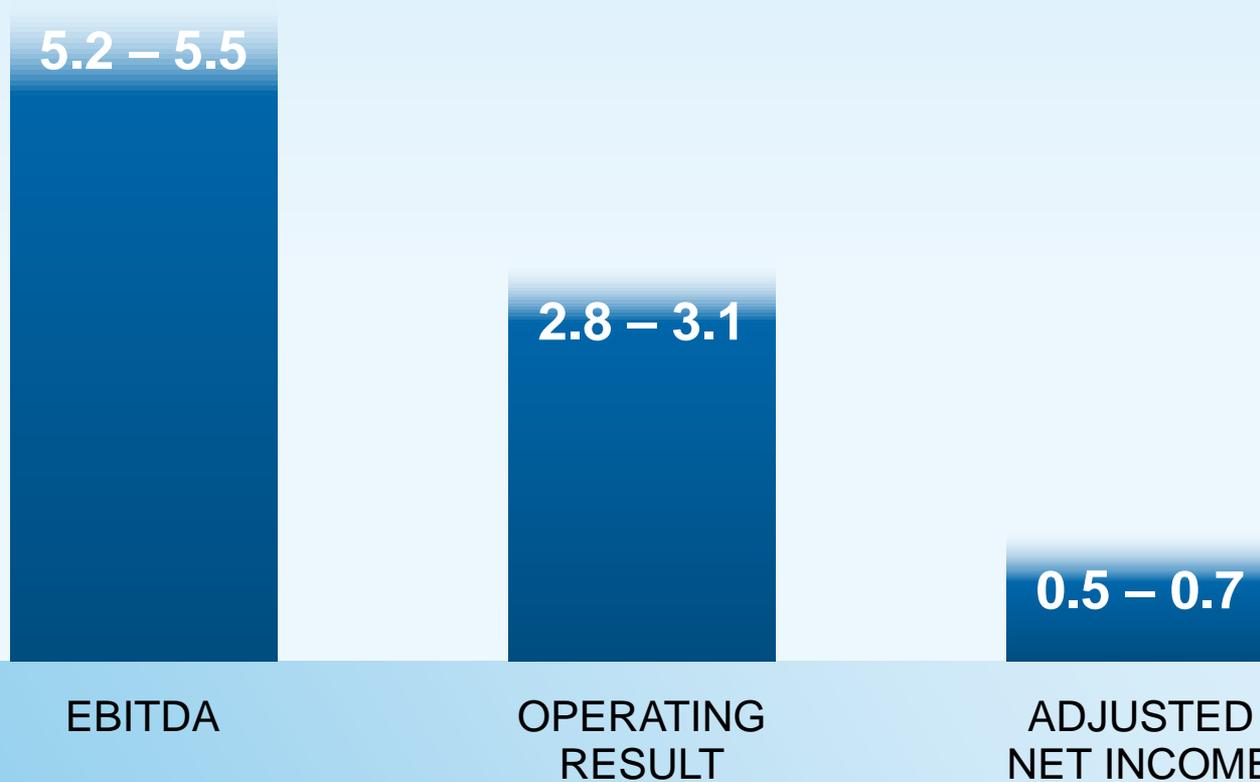
Majority shareholding in new subsidiary



RWE AG will profit from the new company – through success, growth and dividends

Outlook

in € billion



proximity to the customer

FROM POWER PROVIDER TO CARING UTILITY

PARTNER IN THE ENERGY TRANSITION

Secure energy supply

flexible power station portfolio

Easy Optimize

Gwynt y Môr

Königshovener Höhe

Photovoltaics

We are building the innovative energy company of the future

HIGH-PERFORMANCE
SUPPLY NETWORK

global energy trading

SMART
PRODUCTS

Designetz

decentralised electricity supply

ON AND OFFSHORE
WIND FARMS

boosting financial strength

strategic reorganisation

Nordsee Ost

INNOVATIONS, PARTNERSHIPS AND NEW MARKETS

