

## H1 2021 Results 12 August 2021

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### Disclaimer

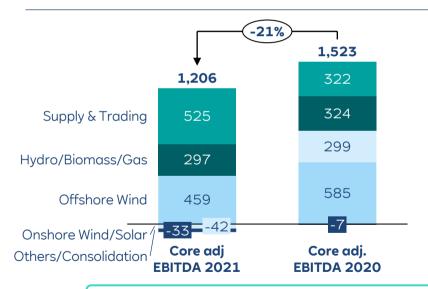
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## FY2021: outlook raised on the back of an outstanding H1 performance by Supply & Trading

- Good H1 results with core adj. EBITDA of €1.2bn. Adj. EBITDA of RWE Group at €1.8bn
- Net debt at €0.9bn at the end of June driven by reduced pension provisions, good adj. operating cash flow and timing effects
- Important milestone in sustainable finance: successful issuance of €500m green bond in June and linking syndicated credit line to ESG criteria
- All projects lined up to reach Wind/Solar target of more than 13GW by 2022. At H1 capex eligible under current EU taxonomy is 90%
- **Teamed up with experienced local partners for auctions in new offshore markets:** National Grid Ventures - New York Bight offshore lease auction; Equinor and Hydro REIN - Norwegian Sørlige Nordsjø II area
- Virtual Capital Market Day to take place on 15 November 2021

### Good H1 performance thanks to Supply & Trading, despite shortfall in Wind/Solar business

#### Core adj. EBITDA H1 2021 vs. H1 2020, € million



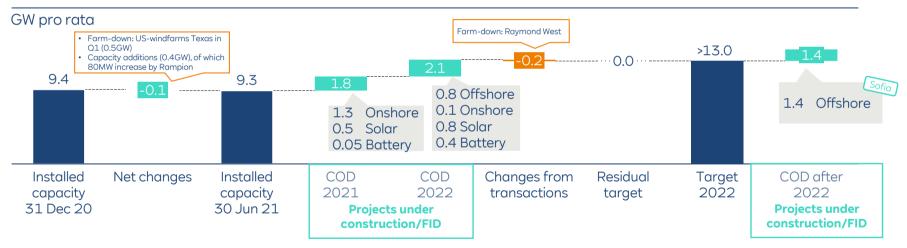
- **Offshore Wind** earnings down compared to very strong previous year due to below normal wind conditions
- **Onshore Wind/Solar** earnings decreased significantly on the back of the negative one-off from the unprecedented Texas cold snap in Feb 2021
- Earnings at **Hydro/Biomass/Gas** below previous year's level after timing effects in Dutch biomass business
- Exceptionally high earnings at **Supply & Trading** significantly above very strong previous year

Adj. EBITDA for RWE Group, incl. Coal/Nuclear amounts to 1,751 (-4%) at H1 2021

Note: restated adj. EBITDA for 2020 according to change in the accounting for tax benefits as of 1 Jan 2021.

# Wind/Solar buildout on track to reach 13GW target: 3.9GW under construction with COD by 2022

#### Capacity development Wind/Solar, as of 30 Jun 2021



- Increase of Rampion stake to 50.1% as of 1 Apr 2021 adds 80 MW (pro rata) to installed capacity in Q2
- FIDs for 400MW with COD in 2022 taken in Q2, mainly solar projects in the US and Europe, partly with co-located storage

Note: All information pro rata. As of 30 Jun 2021. | Rounding differences may occur.

## Offshore Wind: Lower earnings due to unfavourable wind speeds this year following above normal levels last year

#### Key financials H1 - Offshore Wind

€million	H1 2021	H1 2020	change
Adj. EBITDA	459	585	-126
t/o non-recurring items	-	-	-
Depreciation	-212	-184	-28
Adj. EBIT	247	401	-154
t/o non-recurring items	-	-	-
Gross cash investments <sup>1</sup>	-1,143	-316	-827
Gross cash divestments <sup>1</sup>	+4	+83	-79

#### Adj. EBITDA H1 2021 vs. H1 2020

- Below normal wind speeds in H1 2021
- Very high wind speeds in Q1 2020
- Higher earnings contribution from Rampion due to consolidation effect

#### Adj. EBITDA Outlook 2021 vs. FY 2020

Outlook 2021 **€1,050 - 1,250m** 

- Income from Triton Knoll commissioning phase
- Consolidation effect from 20% increase of Rampion shareholding to 50.1%, closing as of 1 Apr 2021
- Normalised weather conditions for the rest of the year assumed
- Increased development expenses for mid- to long-term growth

<sup>1</sup> Gross cash (di-)investments: Sum of (di-)investments in (in-)tangible and financial assets, loans to non-consolidated affiliates and capital measures.

## Onshore Wind/Solar: Earnings setback mainly due to one-off from Texas cold snap in Q1 2021

#### Key financials H1 - Onshore Wind/Solar

€million	H1 2021	H1 2020	change
Adj. EBITDA	-42	299	-341
t/o non-recurring items	-296	-	-296
Depreciation	-193	-189	-4
Adj. EBIT	-235	110	-345
t/o non-recurring items	-296	-	-296
Gross cash investments <sup>1</sup>	-665	-545	-120
Gross cash divestments <sup>1</sup>	+335	+21	+314

#### Adj. EBITDA H1 2021 vs. H1 2020

- Below normal wind speeds in H1 2021 in northern Europe
- Very high wind speeds in Q1 2020
- Increased capacity partly offset by Texas farm-down

Adj. EBITDA significantly impacted by non-recurring items:

- Provide the second second
- Book gain from 75% farm-down of wind farms in Texas portfolio<sup>2</sup>

#### Adj. EBITDA Outlook 2021 vs. FY 2020

Outlook 2021 €**50 - 250m** 

- One-off from Texas cold snap in Feb 2021
- Increased development expenses for mid-to long-term growth
- 🕂 Increased capacity in Onshore Wind/Solar in the US and Europe
- Book gain from 75% farm-down at Texas onshore portfolio

<sup>1</sup> Gross cash (di-)investments: Sum of (di-)investments in (in-)tangible and financial assets, loans to non-consolidated affiliates and capital measures. | <sup>2</sup> Book gain for three out of four wind farms. Outstanding farm-down at Raymond West will follow in Q3. | Note: restated figures for 2020 due to change in the accounting for tax benefits as of 1 Jan 2021.

## Hydro/Biomass/Gas: Good H1 performance impacted by intra-year effect in Dutch biomass support scheme

#### Key financials H1 - Hydro/Biomass/Gas

€million	H1 2021	H1 2020	change
Adj. EBITDA	297	324	-27
t/o non-recurring items	-	-	-
Depreciation	-151	-169	18
Adj. EBIT	146	155	-9
t/o non-recurring items	-	-	-
Gross cash investments <sup>1</sup>	-74	-177	103

#### Adj. EBITDA H1 2021 vs. H1 2020

- Lower earnings from biomass operations due to timing effect which will revert in H2 2021
- Absence of income from Georgia Biomass due to disposal in H1 2020
- Higher income from GB capacity payments

#### Adj. EBITDA Outlook 2021 vs. FY 2020

Outlook 2021 **€500 - 600m** 

- Return to a normalised earnings level from the day-to-day optimisation of our power plant dispatch
- Absence of income from Georgia Biomass due to disposal in H1 2020
- 🔁 Recovery from fire in Eemshaven

<sup>&</sup>lt;sup>1</sup> Gross cash investments: Sum of investments in (in-)tangible and financial assets, loans to non-consolidated affiliates and capital measures. | Note: including 37.9% stake in Kelag.

### Supply & Trading: Outstanding trading performance in H1 beats FY2021 outlook for the division

#### Key financials H1 - Supply & Trading

€million	H1 2021	H1 2020	change
Adj. EBITDA	525	322	203
t/o non-recurring items	-	-	-
Depreciation	-23	-22	-1
Adj. EBIT	502	300	202
t/o non-recurring items	-	-	-
Gross cash investments <sup>1</sup>	-31	-30	-1

#### Adj. EBITDA H1 2021 vs. H1 2020

 Outstanding trading performance partly offset by lower performance of Gas & LNG business

- Adj. EBITDA Outlook 2021 vs. FY 2020
- 🛨 Outstanding trading performance
- Lower earnings from Gas & LNG business after strong FY 2020 performance
- Long-term average earnings of ~€250 million

<sup>1</sup> Gross cash investments: Sum of investments in (in-)tangible and financial assets, loans to non-consolidated affiliates and capital measures. |<sup>2</sup> Update on outlook Jul 2021. Previously €150m - 350m.

New Outlook 2021<sup>2</sup>

above €350m

## Coal/Nuclear: Solid earnings on back of higher realised hedged generation margins

#### Key financials H1 - Coal/Nuclear

€million	H1 2021	H1 2020	change
Adj. EBITDA	545	310	235
t/o non-recurring items	-	-	-
Depreciation	-130	-155	25
Adj. EBIT	415	155	260
t/o non-recurring items	-	-	-
Gross cash investments <sup>1</sup>	-113	-77	-36

#### Adj. EBITDA H1 2021 vs. H1 2020

- Higher realised hedged generation margins
- Costs associated with the German coal phaseout

#### Adj. EBITDA Outlook 2021 vs. FY 2020

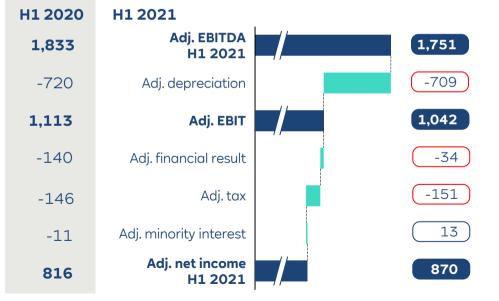
Outlook 2021 **€800 - 900m** 

- Higher realised hedged generation margins
- Costs associated with the German coal phaseout
- 😑 Damage related to flooding in Germany, July 2021

<sup>1</sup> Gross cash investments: Sum of investments in (in-)tangible and financial assets, loans to non-consolidated affiliates and capital measures.

# Adj. net income in line with the good development of adj. EBITDA in the first six months of the year

#### Adj. net income, € million

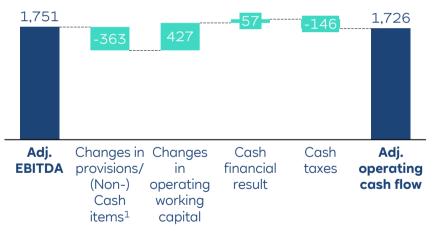


- Adj. EBITDA excludes non-operating result
- Adj. financial result includes payment of E.ON dividend of €186 million. It is mainly adjusted for lower discount rates of mining provisions as well as tax interests from tax refunds unrelated to the accounting period, among other things
- Adjustments of tax refer to a general tax rate of 15% at RWE Group<sup>1</sup>
- Adj. minority interest relates to fully consolidated wind/solar projects

<sup>1</sup> General tax rate of 15% for the planning horizon is based on a blended calculation of local tax rates, the use of loss carry forwards and low taxed dividend income, e.g. from E.ON and Amprion.

## Adj. operating cash flow driven by good operational result and positive effects in working capital

## **Reconciliation to adj. operating cash flow,** € million **H1 2021**



- Changes in provisions/(Non-) Cash items among others driven by book gains from the farm-down of Texas wind farms as well as legacy and restructuring provisions
- **Positive effects in operating working capital** from decrease in trade receivables after high levels at year-end 2020
- **Cash financial result** mainly impacted by interest payments which is overcompensated by E.ON dividend payment in Q2
- **Cash taxes** driven by income taxes in the UK

<sup>1</sup> Excludes nuclear provisions since utilisation is not net debt effective and will be refinanced via financial debt.

## Net debt decreased significantly thanks to a very good adj. operating cash flow and timing effects from hedging

## **Development of net debt,** € billion **H1 2021**



- 'Other changes in net financial debt' include timing effects, amongst others variation margins from hedging activities
- · 'Changes in provisions' driven by decrease of pension provisions due to higher discount rates and good performance of plan assets

<sup>1</sup> Includes pension and wind provisions but excludes nuclear provisions as they are not part of adj. operating cash flow. Furthermore, CTA allocation of €1.1bn has no effect on net debt. Payment is offset by the decrease in pension provisions. | Note: Rounding differences may occur.

### **Outlook for fiscal year 2021**

#### Group outlook FY2021, € million

	New Outlook (July 2021)	Outlook (March 2021)
Core adj. EBITDA	2,150 - 2,550	1,800 - 2,200
New Adj. EBITDA RWE Group	3,000 - 3,400	2,650 - 3,050
Depreciation	~-1,500	~-1,500
New Adj. EBIT	1,500 - 1,900	1,150 - 1,550
Adj. Financial result	~-150	~-150
Adj. Tax	15%	15%
Adj. Minorities	~-100	~-100
Adj. Net income	1,050 - 1,400	750 - 1,100
Dividend target	0.9€/share	0.9€/share

#### Divisional outlook FY2021- adj. EBITDA, € million

		New Outlook (July 2021)	Outlook (March 2021)
	Offshore Wind	1,050 - 1,250	1,050 - 1,250
	Onshore Wind/Solar	50 - 250	50 - 250
	Hydro/Biomass/Gas	500 - 600	500 - 600
New	Supply & Trading	Significantly above 350	150 - 350
	Other/Consolidation	~-100	~-100
(	Coal/Nuclear	800 - 900	800 - 900

## Appendix

RWE 12 August 2021 H1 2021 Results

## Reconciliation to adj. net income

	H1 2021		
(€ million)	Reported	Adjustments	Adjusted
Adjusted EBITDA	1,751	-	1,751
Depreciation	-709	-	-709
Adjusted EBIT	1,042	-	1,042
Non-operating result	331	-331	-
Financial result	149	-183	-34
Income from continuing operations before tax	1,522	-514	1,008
Taxes on income (Tax rate)	-103 (7%)	-48	-151 (15%)
Income, of which	1,419	-562	857
Minority interest	-13	-	-13
Net income <sup>1</sup>	1,432	-562	870

<sup>1</sup>Income attributable to RWE AG shareholders. | Note: Rounding differences may occur.

### **Economic net debt**

#### Net debt

(€ million)	30 Jun 2021	31 Dec 2020	+/-
Cash and cash equivalents	7,043	4,774	2,269
Marketable securities	4,273	4,517	-244
Other financial assets	3,168	2,507	661
Financial assets	14,484	11,798	2,686
Bonds, other notes payable, bank debt, commercial paper	3,045	2,160	885
Hedging of bond currency risk	23	31	-8
Other financial liabilities	3,332	3,038	294
Financial liabilities	6,400	5,229	1,171
Minus 50% of the hybrid capital recognised as debt	-276	-278	2
Net financial assets (including correction of hybrid capital)	8,360	6,847	1,513
Provisions for pensions and similar obligations	2,226	3,864	-1,638
Surplus of plan assets over benefit obligations	-448	-172	-276
Provisions for nuclear waste management	6,322	6,451	-129
Provisions for dismantling wind farms	1,163	1,136	27
Net debt	903	4,432	-3,529

#### Net debt definition

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- Net debt does not contain mining provisions, which essentially cover our obligations to recultivate opencast mining areas
- Financial assets we currently use to cover these provisions are also not part of the net debt, i.e.
  - €2.6bn claim
    against the state
    for damages
    arising from the
    lignite phaseout
  - E.ON stake of 15%

## Key sensitivities to our planning assumptions for FY2021

Driver	Segment	Туре	Sensitivity	Group impact <sup>1</sup>
Wind levels	Offshore Wind	P&L	+/- 10% production	+/- €160 million
	Onshore Wind/Solar	P&L	+/- 10% production	+/- €100 million
Power prices	Offshore Wind and Onshore Wind/Solar	P&L	+/- 10%	+/- €70 million <sup>2</sup>
Main f/x (USD & GBP)	RWE Group	P&L	+/- 10%	+/- €130 million
CO <sub>2</sub> prices	RWE Group	P&L	+/- €1/t	Hedged until 2030
Pension provisions	RWE Group Germany	B/S	+/- 0.1%3	-€160/+€180 million⁴
	RWE Group abroad	B/S	+/- 0.1% <sup>3</sup>	-€100/+€110 million⁴
Nuclear provisions	RWE Group	B/S	+/- 0.1%3	-/+ €45 million
Mining provisions	RWE Group	B/S	+/- 0.1% <sup>3</sup>	-/+ €140 million

<sup>1</sup> All figures are rounded numbers. P&L figures refer to adjusted EBITDA. |<sup>2</sup> Earnings impact on merchant position before hedging. For 2021 we have already hedged a significant amount of our merchant production volumes. |<sup>3</sup> Change in real discount rate (net effect from change in nominal discount rate and escalation rate). |<sup>4</sup> Gross effect of changes in present value of defined benefit obligations. No offsetting effect from development of plan assets included. | Note: as of end of Dec 2020.

RWE 12 August 2021 H1 2021 Results

## **Your contacts in Investor Relations**

#### **Important Links**

- <u>Annual and interim reports & statements</u>
- Investor and analyst conferences
- IR presentations & factbooks
- IR videos
- Consensus of analysts' estimates



Contact for ADR-holders at BNY Mellon shrrelations@cpushareownerservices.com +1 201 680-6255 (from outside the US) 1-888-269-2377 (within the US)

#### **Financial Calendar**

- **11 November 2021** Interim statement on the first three quarters of 2021
- 15 November 2021 Capital Market Day
- **15 March 2022** Annual Report for fiscal 2021
- 28 April 2022
  Annual General Meeting
- **12 May 2022** Interim statement on the first guarter of 2022

#### **Contact for Private Shareholders**



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