

12 May 2022

Q1 2022 Results

Michael Müller, CFO

Thomas Denny, Head of Investor Relations



Disclaimer

This document contains forward-looking statements. These statements are based on the current views, expectations, assumptions and information of the management, and are based on information currently available to the management. Forward-looking statements shall not be construed as a promise for the materialisation of future results and developments and involve known and unknown risks and uncertainties. Actual results, performance or events may differ materially from those described in such statements due to, among other things, changes in the general economic and competitive environment, risks associated with capital markets, currency exchange rate fluctuations, changes in international and national laws and regulations, in particular with respect to tax laws and regulations, affecting the Company, and other factors. Neither the Company nor any of its affiliates assumes any obligations to update any forward-looking statements.

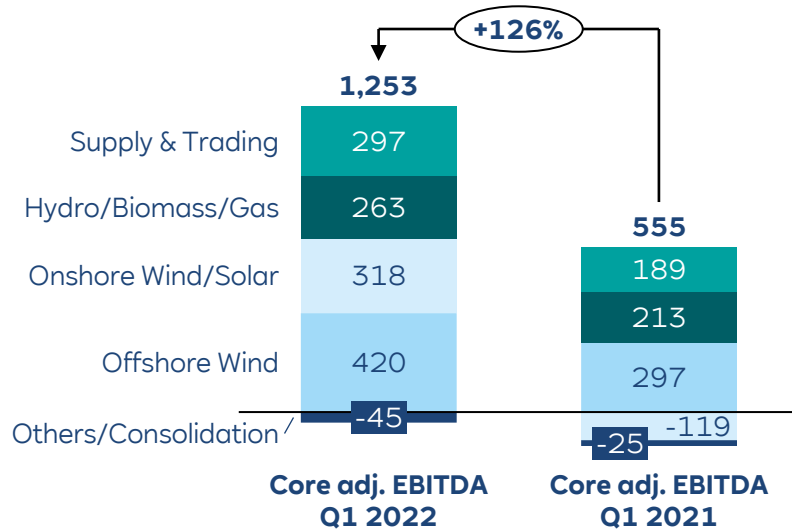
Good operational start to the year, although overshadowed by the war in Ukraine and its consequences

- **Good operational performance** in Q1 2022 leading to a core adj. EBITDA of €1.3bn, Group adj. EBITDA of €1.5bn and adj. net income of €0.7bn
- **Guidance** for 2022 **confirmed**
- Positions with **exposure to Russian counterparties** were actively managed – UK and EU sanctions lead to write-off of hard coal contract, loss of €0.85bn booked in non-operating result
- **Expansion of green energy well underway**
 - 200 MW El Algodon Alto US onshore wind farm commissioned in Q1 2022, 857 MW UK offshore wind farm Triton Knoll fully operational since April
 - 5.6 GW of green energy under construction, while 1.1 GW of US solar projects¹ are delayed due to US regulatory interventions for imports on Asian solar panels (WRO, AD/CVD)
 - “Easter package” paves the way for green buildout in Germany
- **Success in GB capacity auction** with 6,647 MW of flexible generation capacity at £30.59 per kW for delivery in Q4 2025 - Q3 2026

¹ including capacity from co-located batteries.

Good operational performance – strong increase in earnings compared to the previous year

Core adj. EBITDA Q1 2022 vs. Q1 2021, € million



- **Offshore Wind** earnings up on the back of Rampion consolidation effect and Triton Knoll pre-commissioning income, favourable wind conditions and higher power prices
- **Onshore Wind/Solar** earnings marked by the absence of one-off effects (Texas cold snap, book gains), capacity additions and higher power prices
- **Hydro/Biomass/Gas** earnings driven by strong short-term asset optimisation and higher hedged generation margins, while the outage at Claus C partly offset the effects
- **Supply & Trading** with a very strong trading result even above last year's very strong quarter

Adj. EBITDA for RWE Group, incl. Coal/Nuclear amounts to **€1,460 million (+65% vs prev. year)**

War in Ukraine requires active risk management – UK & EU sanctions leading to €850m write-off in non-operating result

UK & EU sanctions prevent Russian coal deliveries

- Due to UK sanctions, RWE has not accepted hard coal deliveries from Russian counterparties since the end of March 2022. EU sanctions take effect from August 2022
- Sanctions lead to write-off of market value of 12m tonnes hard coal contract
- Write-off of €850m included in Q1 non-operating result

Actively managed gas supply contracts to mitigate risk

- Exposure reduced through active portfolio management
- Remaining current financial exposure < 4 TWh

Additional liquidity secured to cope with volatility in commodity markets

- New €3bn committed RCF until 2024; existing €5bn until 2026
- Additional short-term credit lines extended to manage liquidity needs

Counterparty risks continuously managed

- Strict monitoring and credit limit management

Strong adj. net income due to good operational performance

Adj. net income, € million

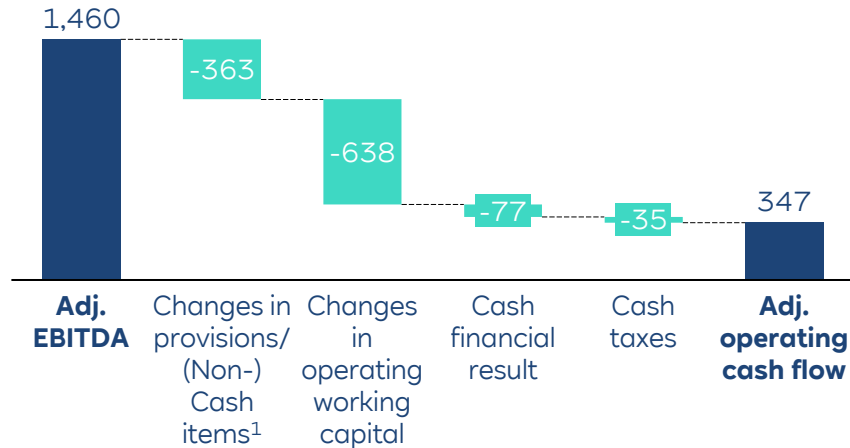
Q1 2021	Q1 2022		
883	Adj. EBITDA Q1 2022		1,460
-335	Adj. depreciation		-362
548	Adj. EBIT		1,098
-130	Adj. financial result		-129
-63	Adj. tax		-146
-15	Adj. minority interest		-88
340	Adj. net income Q1 2022		735

- **Adj. EBITDA** driven by strong operational performance
- **Adj. depreciation** increases in line with growth investments
- **Adj. financial result** in line with previous year
- **Adj. tax** applying general tax rate of 15% for the RWE Group¹
- **Adj. minority interest** up based on strong operational performance and portfolio effects

¹ General tax rate of 15% for the planning horizon is based on a blended calculation of local tax rates, the use of loss carry forwards and low taxed dividend income, e.g. from E.ON and Amprion.

Adj. operating cash flow mainly driven by seasonal effects in working capital

Reconciliation to adj. operating cash flow for Q1 2022 € million

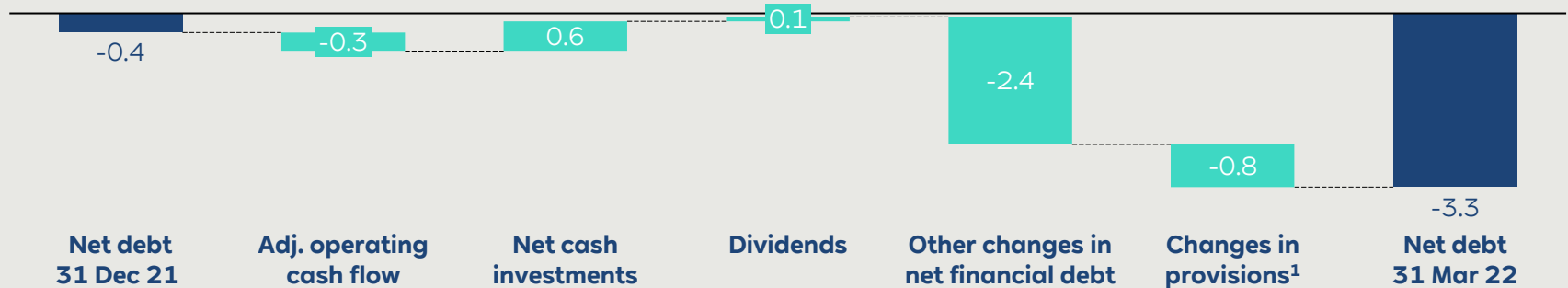


- **Changes in provisions/(Non-) Cash items** mainly driven by legacy and restructuring business
- **Negative effects in operating working capital** mainly due to the seasonal effect from the purchase of CO2 certificates which is partly compensated by an increase in liabilities and reduction of trade receivables
- **Cash financial result** mainly impacted by interest payments

¹ Excludes nuclear provisions since utilisation is not net debt effective and will be refinanced via financial debt.

Increase of net assets due to timing effects as well as higher interest rates for pension provisions

Development of net debt in Q1 2022, € billion
(+ net debt / - net assets)

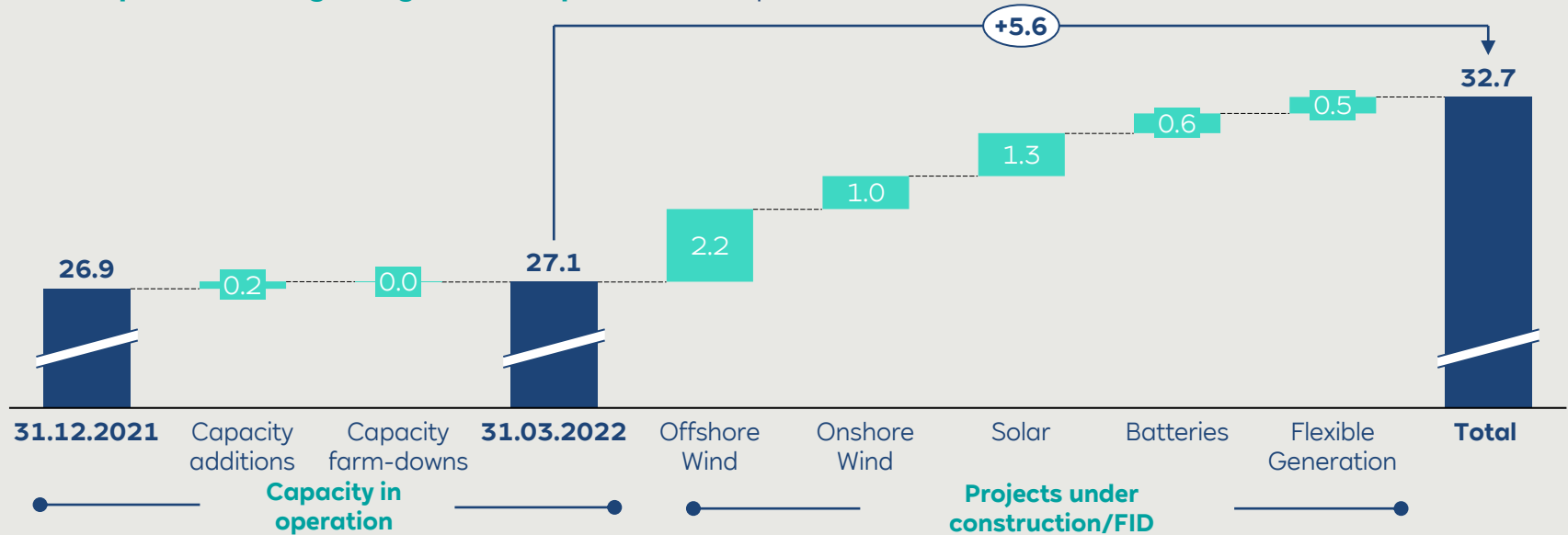


- **'Other changes in net financial debt'** include mainly timing effects such as variation margins from hedging and trading activities
- **'Changes in provisions'** driven by decrease of pension provisions due to higher discount rates albeit a partly compensating effect from a negative performance of plan assets

¹ Includes pension and wind/solar provisions but excludes nuclear provisions as they are not part of adj. operating cash flow. | Note: Rounding differences may occur.

Continuous green growth ensured across all technologies

Development of our green generation portfolio, GW pro rata



Outlook for FY 2022 confirmed

Group outlook FY 2022, € million

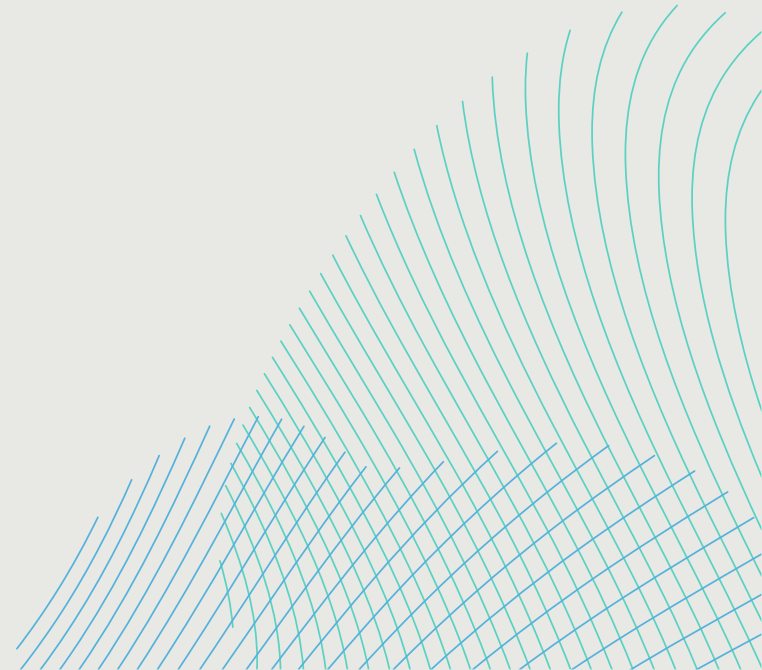
Core adj. EBITDA	2,900 – 3,300
Adj. EBITDA RWE Group	3,600 – 4,000
Depreciation	~-1,600
Adj. EBIT	2,000 – 2,400
Adj. Financial result	~-250
Adj. Tax	15%
Adj. Minorities	~-200
Adj. Net income	1,300 – 1,700
Dividend target	€0.90 per share

Divisional outlook FY 2022 – adj. EBITDA, € million

Offshore Wind	1,350 – 1,600
Onshore Wind/Solar	650 – 800
Hydro/Biomass/Gas	700 – 900
Supply & Trading	150 – 350
Other/Consolidation	~-150
Coal/Nuclear	650 – 750

Outlook as of Feb 2022.

Appendix



Key sensitivities to our planning assumptions for FY2022

Driver	Segment	Type	Sensitivity	Group impact ¹
Wind levels	Offshore Wind	P&L	+/- 10% production	+/- €200 million
	Onshore Wind/Solar	P&L	+/- 10% production	+/- €150 million
Main f/x (USD & GBP)	RWE Group	P&L	+/- 10%	+/- €180 million
CO ₂ prices	RWE Group	P&L	+/- €1/t	Hedged until 2030
Pension provisions	RWE Group Germany	B/S	+/- 0.1%	-€145/+€165 million ³
	RWE Group abroad	B/S	+/- 0.1%	-€95/+€105 million ³
Nuclear provisions	RWE Group	B/S	+/- 0.1% ²	-/+ €40 million
Mining provisions	RWE Group	B/S	+ 0.1% ² - 0.1% ²	- €130 million + €140 million

¹ All figures are rounded numbers. P&L figures refer to adjusted EBITDA. | ² Change in real discount rate (net effect from change in nominal discount rate and escalation rate). | ³ Gross effect of changes in present value of defined benefit obligations. No offsetting effect from development of plan assets included. | Note: as of end of Dec 2021.

Offshore Wind: Earnings up mainly due to portfolio effects, favourable wind conditions and higher power prices

Key financials

Q1 2022 – Offshore Wind

€ million	Q1 2022	Q1 2021	change
Adj. EBITDA	420	297	123
t/o non-recurring items	-	-	-
Depreciation	-142	-94	-48
Adj. EBIT	278	203	75
t/o non-recurring items	-	-	-
Gross cash investments¹	-168	-725	557
Gross cash divestments¹	+6	+5	1

Adj. EBITDA Q1 2022 vs. Q1 2021

- + Higher earnings due to Rampion full consolidation² as well as pre-commissioning income from Triton Knoll
- + Higher earnings from better wind resource (Q1 2022 slightly above average vs Q1 2021 below average)
- + Higher power prices for unhedged volumes

Adj. EBITDA Outlook 2022 vs. FY 2021

- + Higher earnings from return to normalised weather conditions
- + Higher earnings from construction projects: Triton Knoll and Kaskasi
- + Consolidation effect from Rampion for a full year
- + Higher power prices, partly offset by lower ROC recycle value and start of drop in German compression model

Outlook 2022
€1,350m – €1,600m

¹ Gross cash (di-)investments: Sum of (di-)investments in (in-)tangible and financial assets, loans to non-consolidated affiliates and capital measures. | ² RWE stake increased by 20% to 50.1% as of 1 Apr 2021.

Onshore Wind/Solar: Good operating performance and lack of negative one-offs

Key financials

Q1 2022 – Onshore Wind/Solar

€ million	Q1 2022	Q1 2021	change
Adj. EBITDA	318	-119	437
t/o non-recurring items	-	-296	296
Depreciation	-105	-95	-10
Adj. EBIT	213	-214	427
t/o non-recurring items	-	-296	296
Gross cash investments¹	-302	-257	-45
Gross cash divestments¹	+2	+306	-304

Adj. EBITDA Q1 2022 vs. Q1 2021

- + No one-off effects (- Texas cold snap | + book gains farm-down)
- + Higher power prices for unhedged volumes
- + Increase in earnings from capacity additions
- + Higher earnings from better wind resource (Q1 2022 slightly above average vs Q1 2021 below average)

Adj. EBITDA Outlook 2022 vs. FY 2021

Outlook 2022
€650m – €800m

- + No one-offs assumed
- + Increase in earnings from capacity additions
- + Higher earnings from return to normalised weather conditions
- + Higher power prices for unhedged volumes
- Increased development expenses for mid-to-long-term growth

¹ Gross cash (di-)investments: Sum of (di-)investments in (in-)tangible and financial assets, loans to non-consolidated affiliates and capital measures.

Hydro/Biomass/Gas: Earnings up due to higher margins despite outage at Claus C

Key financials

Q1 2022 – Hydro/Biomass/Gas

€ million	Q1 2022	Q1 2021	change
Adj. EBITDA	263	213	50
t/o non-recurring items	-	-	-
Depreciation	-78	-72	-6
Adj. EBIT	185	141	44
t/o non-recurring items	-	-	-
Gross cash investments¹	-58	-20	-38

Adj. EBITDA Q1 2022 vs. Q1 2021

- + Higher earnings from strong short-term asset optimisation
- + Higher hedged generation margins
- Lower earnings due to unplanned outage at Claus C (Jan – mid Apr 22)
- Lower income from GB capacity payments

Adj. EBITDA Outlook 2022 vs. FY 2021

Outlook 2022
€700m – €900m

- + Higher hedged generation margins
- + One-off from sale of land at former GB generation asset
- Lower earnings contribution from short-term asset optimisation vs. high level in previous year
- Lower income from GB capacity payments
- Lower earnings due to unplanned outage at Claus C

¹ Gross cash investments: Sum of investments in (in-)tangible and financial assets, loans to non-consolidated affiliates and capital measures. | Note: including 37.9% stake in Kelag.

Supply & Trading: Outstanding trading performance

Key financials Q1 2022 – Supply & Trading

€ million	Q1 2022	Q1 2021	change
Adj. EBITDA	297	189	108
t/o non-recurring items	-	-	-
Depreciation	-9	-11	2
Adj. EBIT	288	178	110
t/o non-recurring items	-	-	-
Gross cash investments¹	-7	-13	6

Adj. EBITDA Q1 2022 vs. Q1 2021

- + Outstanding results from trading business

Outlook 2022
€150m - €350m

Adj. EBITDA Outlook 2022 vs. FY 2021

- Return to normalised earnings level after very high earnings contribution in 2021
- Long-term average earnings of ~€250 million

¹ Gross cash investments: Sum of investments in (in-)tangible and financial assets, loans to non-consolidated affiliates and capital measures.

Coal/Nuclear: Solid earnings despite lower generation margins related to capacity closures

Key financials

Q1 2022 – Coal/Nuclear

€ million	Q1 2022	Q1 2021	change
Adj. EBITDA	207	328	-121
t/o non-recurring items	-	-	-
Depreciation	-27	-63	36
Adj. EBIT	180	265	-85
t/o non-recurring items	-	-	-
Gross cash investments¹	-33	-41	8

Adj. EBITDA Q1 2022 vs. Q1 2021

- Lower generation margins due to capacity closures partly compensated by related cost savings

Adj. EBITDA Outlook 2022 vs. FY 2021

Outlook 2022
€650m – €750m

- Lower generation margins due to capacity closures in nuclear and lignite partly compensated by related cost savings and higher generation volumes

¹ Gross cash investments: Sum of investments in (in-)tangible and financial assets, loans to non-consolidated affiliates and capital measures.

Economic net debt

Net assets / net debt			
(€ million)	31 Mar 2022	31 Dec 2021	+/-
Cash and cash equivalents	6,367	5,825	542
Marketable securities	7,857	8,347	-490
Other financial assets	14,349	12,403	1,946
Financial assets	28,573	26,575	1,998
Bonds, other notes payable, bank debt, commercial paper	-11,582	-10,704	-878
Hedging of bond currency risk	-4	-9	5
Other financial liabilities	-6,185	-7,090	905
Financial liabilities	-17,771	-17,803	32
Plus 50% of the hybrid capital recognised as debt	287	290	-3
Net financial assets (including correction of hybrid capital)	11,089	9,062	2,027
Provisions for pensions and similar obligations	-1,282	-1,934	652
Surplus of plan assets over benefit obligations	622	459	163
Provisions for nuclear waste management	-5,937	-6,029	92
Provisions for dismantling wind and solar farms	-1,205	-1,198	-7
Net assets (+) / net debt (-)	3,287	360	2,927

Net debt definition

- Net debt does not contain mining provisions, which essentially cover our obligations to recultivate opencast mining areas
- Financial assets we currently use to cover these provisions are also not part of the net debt, i.e.
 - €2.6bn claim against the state for damages arising from the lignite phaseout
 - E.ON stake of 15%

Your contacts in Investor Relations

Important Links



- [Annual and interim reports & statements](#)
- [Investor and analyst conferences](#)
- [IR presentations & factbooks](#)
- [IR videos](#)
- [Consensus of analysts' estimates](#)



ADR programme available

Further information on our homepage
[RWE shares/ADR](#)

Contact for ADR-holders at BNY Mellon
shrrelations@cpushareownerservices.com
+1 201 680-6255 (from outside the US)
1-888-269-2377 (within the US)

Financial Calendar

- **11 August 2022**
Interim report on the first half of 2022
- **10 November 2022**
Interim statement on the first three quarters of 2022
- **21 March 2023**
Annual report for fiscal 2022
- **04 May 2023**
Annual General Meeting
- **11 May 2023**
Interim statement on the first quarter of 2023

Contacts for Institutional Investors & Analysts



- **Thomas Denny** (Head of IR)
Tel. +49 201 5179-5647
thomas.denny@rwe.com



- **Susanne Lange**
Tel. +49 201 5179-5630
susanne.lange@rwe.com



- **Dr. Burkhard Pahnke**
Tel. +49 201 5179-5625
burkhard.pahnke@rwe.com



- **Mert Aydin**
Tel. +49 201 5179-8061
mert.aydin@rwe.com



- **Michael Germelmann**
Tel. +49 201 5179-8064
michael.germelmann@rwe.com



- **Jérôme Hördemann**
Tel. +49 201 5179-5621
jerome.hoerdemann@rwe.com



- **Lenka Zikmundova**
Tel. +49 201 5179-5623
lenka.zikmundova@rwe.com

Contact for Private Shareholders



- **Charline Heßling**
Tel. +49 201 5179-5619
charline.hessling@rwe.com