

Q1 2023 Results

RWE

Michael Müller, CFO **Thomas Denny**, Head of Investor Relations

Disclaimer

This document contains forward-looking statements. These statements are based on the current views, expectations, assumptions and information of the management, and are based on information currently available to the management. Forward-looking statements shall not be construed as a promise for the materialisation of future results and developments and involve known and unknown risks and uncertainties. Actual results, performance or events may differ materially from those described in such statements due to, among other things, changes in the general economic and competitive environment, risks associated with capital markets, currency exchange rate fluctuations, changes in international and national laws and regulations, in particular with respect to tax laws and regulations, affecting the Company, and other factors. Neither the Company nor any of its affiliates assumes any obligations to update any forward-looking statements.

Financial highlights in Q1 2023

Strong adj. Group EBITDA of €2.8bn in Q1 2023, in particular due to great operational performance of Flexible Generation and Trading

Installed green capacity up from 29 GW to 34 GW, mainly driven by closing of CEB and Magnum acquisition

Final Investment Decision for the Danish offshore project Thor (1 GW), in total 6.8 GW of green capacity FID'd or under construction

Successful participation in British capacity auction securing 6.6 GW of capacity agreements for the 2026/27 delivery year at attractive terms

Issuance of €1bn green bonds to finance green growth met with strong interest from investors

Strong earnings driven by flexible generation performance and green capacity additions; negative one-off in 2022

Core adj. EBITDA Q1 2023 vs. Q1 2022 in EUR m



- Offshore Wind earnings up on the back of capacity additions (Triton Knoll & Kaskasi)
- **Onshore Wind/Solar** decreased due to lower realised electricity prices, regulatory intervention and lower wind resource in Europe, partly offset by portfolio additions and CEB consolidation
- **Hydro/Biomass/Gas** earnings driven by strong short term asset optimisation and hedges at attractive price levels
- **Supply & Trading** result up due to strong performance in Q1 '23 and restated one-off in prior year

Adj. EBITDA for RWE Group, incl. Coal/Nuclear amounts to €2,798 million

Adjusted net income reflects strong operational performance

Adj. net income in EUR m



- Adj. EBITDA driven by strong operational performance
- Adj. depreciation increased in line with growth investments
- Adj. financial result stable due to offsetting interest rate effects
- Adj. tax applying general tax rate of 20% for the RWE Group
- Adj. minority interest reflects lower earnings contribution from minority partners

Adjusted operating cash flow marked by strong operating result and working capital inflow

Reconciliation to adj. operating cash flow for Q1 2023 in EUR m



¹ Excludes nuclear provisions since utilisation is not net debt effective and will be refinanced via financial debt.

Increased net debt position due to CEB acquisition

Development of net debt in Q1 2023 in EUR bn (+ net debt/- net assets)



¹ Includes pension and wind/solar provisions but excludes nuclear provisions as they are not part of adj. operating cash flow. | Note: Rounding differences may occur.

Strong 4.9 GW growth of installed green capacity, mainly driven by the closing of CEB and the Magnum acquisition

Development of our green generation portfolio GW pro rata



Outlook confirmed for full year 2023

Group outlook FY 2023 in EUR m

	Outlook
Core adj. EBITDA	4,800 - 5,400
Adj. EBITDA RWE Group	5,800 - 6,400
Adj. depreciation	-2,200
Adj. EBIT	3,600 - 4,200
Adj. financial result	-550
Adj. tax	20%
Adj. minorities	-250
Adj. net income	2,200 - 2,700
Dividend target (€/Share)	1.00

Divisional outlook FY 2023 (adj. EBITDA) in EUR m

$\boldsymbol{\mathcal{C}}$		Outlook	
	Offshore Wind	1,400 - 1,800	
	Onshore Wind/Solar	1,100 - 1,500	
Core	Hydro/Biomass/Gas	1,750 - 2,150	
	Supply & Trading	300 - 600	
	Other/Consolidation	~ -200	
	Coal/Nuclear	800 - 1,200	

Appendix

RWE 11 May 2023 Q1 results 2023

Earnings up due to capacity additions

Key financials Q1 2023 – Offshore Wind

€ million	Q1 2023	Q1 2022	Change
Adj. EBITDA	473	420	53
t/o non-recurring items	-	-	-
Depreciation	-147	-142	-5
Adj. EBIT	326	278	48
t/o non-recurring items	-	-	-
Gross cash investments ¹	-288	-168	-120
Gross cash divestments ¹	+2	+6	-4

Adj. EBITDA Q1 2023 vs. Q1 2022 Higher earnings due to capacity additions (Triton (\oplus) Knoll & Kaskasi) Adj. EBITDA Outlook 2023 vs. FY 2022 1,400 - 1,800 Normalised wind conditions and FY contribution of $(\mathbf{ + })$ assets commissioned during 2022 Higher hedge prices partly offset by regulatory (+)intervention Additional development expenses for mid/long term arowth

¹ Gross cash (di-)investments: Sum of (di-)investments in (in-)tangible and financial assets, loans to non-consolidated affiliates and capital measures.

Core

Earnings down due to lower realised electricity prices, partly offset by capacity additions

€ million	Q1 2023	Q1 2022	Change
Adj. EBITDA	247	318	-71
t/o non-recurring items	-	-	-
Depreciation	-148	-105	-43
Adj. EBIT	99	213	-114
t/o non-recurring items	-	-	-
Gross cash investments ¹	-4,431	-302	-4,129
Gross cash divestments ¹	-3	+2	-5

Key financials Q1 2023 - Onshore Wind/Solar

Θ	Decrease due to lower realised electricity prices lower wind resource in Europe
•	Additional earnings from acquisition and consolidation of CEB as of 1 March and further capacity additions in Europe and the US
A	dj. EBITDA Outlook 2023 vs. FY 2022 1,100 - 1
	dj. EBITDA Outlook 2023 vs. FY 2022 1,100 - 1 Earnings contribution from CEB (1 March) and organic capacity additions
	Earnings contribution from CEB (1 March) and
A (+) (+) (+)	Earnings contribution from CEB (1 March) and organic capacity additions

¹ Gross cash (di-)investments: Sum of (di-)investments in (in-)tangible and financial assets, loans to non-consolidated affiliates and capital measures.

Exceptional earnings development due to strong operational performance

Key financials Q1 2023 – Hydro/Biomass/Gas

Q1 2023	Q1 2022	Change	
1,177	263	914	
78 ²	-	78 ²	
-145	-78	-67	
1,032	185	847	
78 ²	-	78 ²	
-534	-58	-476	
	1,177 78 ² -145 1,032 78 ²	1,177 263 782 - -145 -78 1,032 185 782 -	

Adj. EBITDA Q1 2023 vs. Q1 2022

- Higher earnings from strong short-term asset optimisation
- Higher margins hedged at attractive price levels

Adj. EBITDA Outlook 2023 vs. FY 2022 1,750 - 2,150

- Earnings contribution from capacity additions (Magnum (NL) and Biblis (D) gas plants)
- Lower power prices and contribution from short-term asset optimisation for the rest of the year

¹ Gross cash investments: Sum of investments in (in-)tangible and financial assets, loans to non-consolidated affiliates and capital measures. | Note: Including 37.9% stake in Kelag. | ² Land sales

Strong performance by the trading business in favourable market environment

Key financials Q1 2023 - Supply & Trading

€ million	Q1 2023	Q1 2022	2 Change		
Adj. EBITDA	289	-550	839		
t/o non-recurring items	-	-	_		
Depreciation	-11	-9	-2		
Adj. EBIT	278	-559	837		
t/o non-recurring items	-	-	-		
Gross cash investments ¹	-126	-7	-119		
Gross cash investments*	-126	-7	-119		

Adj. EBITDA Q1 2023 vs. Q1 2022 Strong performance across almost all commodities and regions Earnings increase driven by absence of negative (+)restated one-off² Adj. EBITDA Outlook 2023 vs. FY 2022 300 - 600 Return to normalised earnings expected after an outstanding performance in 2022

¹ Gross cash investments: Sum of investments in (in-)tangible and financial assets, loans to non-consolidated affiliates and capital measures. | ² Restatement due to sanctions on coal deliveries from Russia €850 million

Earnings up on the back of higher margins

Key financials Q1 2023 - Coal/Nuclear

€ million	Q1 2023	Q1 2022	Change	
Adj. EBITDA	496	207	289	
t/o non-recurring items	-	-	-	
Depreciation	-44	-27	-17	
Adj. EBIT	452	180	272	
t/o non-recurring items	-	-	-	
Gross cash investments ¹	-60	-33	27	

Jj. EBITDA Q1 2023 vs. Q1 2022 Higher hedged margins for lignite-based power generation
Higher margins on extended operations of Emsland until 15 April 2023
lj. EBITDA Outlook 2023 vs. FY 2022 800 - 1,200
Higher hedged margins

¹ Gross cash investments: Sum of investments in (in-)tangible and financial assets, loans to non-consolidated affiliates and capital measures.

Economic net debt

Net assets/net debt in EUR m

in EUR m	31 Mar 2023	31 Dec 2022	+/-
Cash and cash equivalents	6,795	6,988	-193
Marketable securities	9,131	13,730	-4,599
Other financial assets	5,692	8,543	-2,851
Financial assets	21,618	29,261	-7,643
Bonds, other notes payable, bank debt, commercial paper	-14,913	-15,621	708
Hedging of bond currency risk	2	8	-6
Other financial liabilities	-5,596	-5,382	-214
Financial liabilities	-20,507	-20,995	488
Plus 50% of the hybrid capital stated as debt	290	299	-9
Net financial assets (including correction of hybrid capital)	1,401	8,565	-7,164
Provisions for pensions and similar obligations	-953	-900	-53
Surplus of plan assets over benefit obligations	679	680	-1
Provisions for nuclear waste management	-5,673	-5,704	31
Provisions for dismantling wind and solar farms	-1,161	-1,011	-150
Net assets (+)/net debt (-)	-5,707	1,630	-7,337

Net debt definition

- Net debt does not contain mining provisions, which essentially cover our obligations to recultivate opencast mining areas
- Financial assets we currently use to cover these provisions are also not part of the net debt, i.e.
 - €2.6bn claim against the state for damages arising from the lignite phaseout
 - 15 % stake in E.ON

Your contacts in Investor Relations

Important Links

- Annual and interim reports & statements
- Investor and analyst conferences
- IR presentations & factbooks
- <u>Consensus of analysts' estimates</u>



RWE shares/ADR

Contact for ADR-holders at BNY Mellon shrrelations@cpushareownerservices.com +1 201 680-6255 (from outside the US) 1-888-269-2377 (within the US)

Financial Calendar

- **11 May 2023** Interim statement on the first quarter of 2023
- **10 August 2023** Interim report on the first half of 2023
- **14 November 2023** Interim statement on the first three guarters of 2023

Contacts for Institutional Investors & Analysts



Ĩ

Thomas Denny (Head of IR) Tel. +49 201 5179-5647 thomas.denny@rwe.com



Eric Westphal Tel. +49 201 5179-2114 eric.westphal@rwe.com



Dr. Burkhard Pahnke Tel. +49 201 5179-5625 burkhard.pahnke@rwe.com



- Mert Aydin Tel. +49 201 5179-8061 mert.aydin@rwe.com
- Michael Germelmann
 Tel. +49 201 5179-8064
 michael.germelmann@rwe.com



• Jérôme Hördemann Tel. +49 201 5179-5621 jerome.hoerdemann@rwe.com



• Lenka Zikmundova Tel. +49 201 5179-5623 lenka.zikmundova@rwe.com

Contact for Private Shareholders



Marie Schmidt
 Tel. +49 201 5179-5391
 marie.schmidt@rwe.com