RWE

GROWING GREEN

Capital Markets Day 2023

28 Nov 2023

Disclaimer

This document contains forward-looking statements. These statements are based on the current views, expectations, assumptions and information of the management, and are based on information currently available to the management. Forward-looking statements shall not be construed as a promise for the materialisation of future results and developments and involve known and unknown risks and uncertainties. Actual results, performance or events may differ materially from those described in such statements due to, among other things, changes in the general economic and competitive environment, risks associated with capital markets, currency exchange rate fluctuations, changes in international and national laws and regulations, in particular with respect to tax laws and regulations, affecting the Company, and other factors. Neither the Company nor any of its affiliates assumes any obligations to update any forward-looking statements.

RWE

GROWING GREEN

Markus Krebber

Chief Executive Officer, RWE AG

Continuous shareholder value creation by delivering on our targets and accelerating our transformation

Targets delivered since 2021

- ✓ Exceeded earnings guidance in 2021, 2022 and 2023
- ✓ Invested €20 bn net into profitable green growth
- ✓ Delivered **9 GW capacity additions** and **7.8 GW under construction**

Transformation accelerated

- Established **leading position in all core markets** via acquisition of CEB¹ and solar pipelines
- ✓ Significantly grown our organic pipeline
- Agreed coal exit in 2030 in line with the 1.5°C emission reduction pathway²



¹Con Edison Clean Energy Businesses | ² SBTi verification ongoing | ³ as of 22 November 2023

Our strategy has proven to be resilient in a challenging environment



We are continuing our profitable growth on the back of excellent capabilities and favourable market fundamentals

Favourable market fundamentals

Strong positioning in our core markets with significant investment needs in the energy system; policy support for energy transition will adapt to new market fundamentals

Extensive pipeline

Strong pipeline across technologies and regions that allows us to select and focus on projects with the most attractive risk-return profile

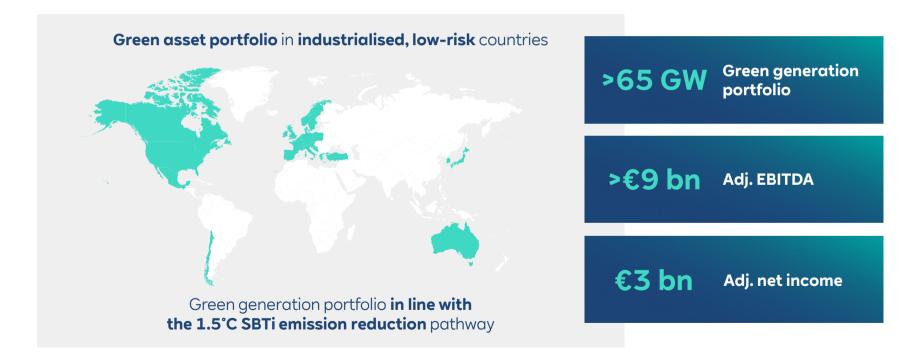
Financial headroom

Strong balance sheet and high-cash generating business portfolio

average IRR for new projects Experienced team

Extensive inhouse know-how across technologies and within core markets, as well as a best-in-class commercial platform

RWE 2030 - A global leader in green energy



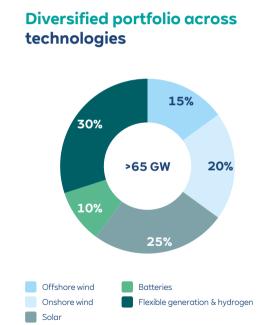
We are accelerating our investments in clean technologies

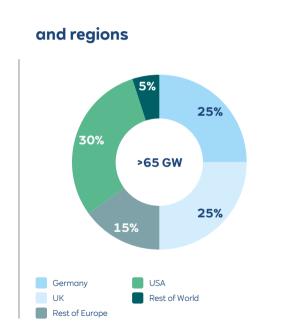


¹ EUR 13bn organic and EUR 7bn M&A

We will operate a well diversified portfolio in 2030







We will rapidly decarbonise our portfolio

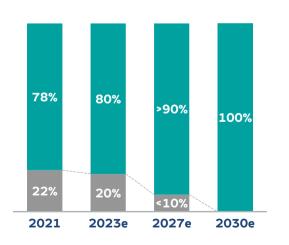
GW, pro rata >65 60 47 39 >90% 100% 77% 73% 27% 23% <10% 2021 2023e 2027e 2030e

Coal-based

Net installed capacity

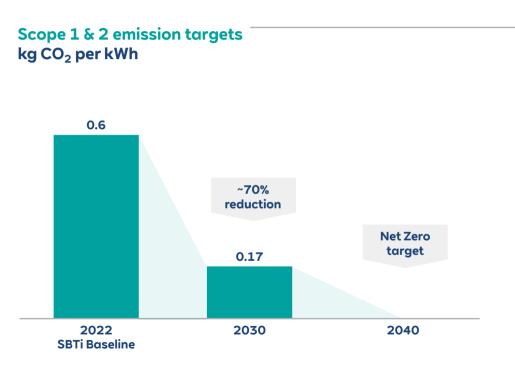
Non-coal





- Green portfolio growth accelerated more than 90% share of renewable and flexible generation capacity will be achieved in 2027
- Coal to decline rapidly driven by closures and lower utilisation
- Coal exit in 2030

We are committed to 1.5°C SBTi emission reduction pathway

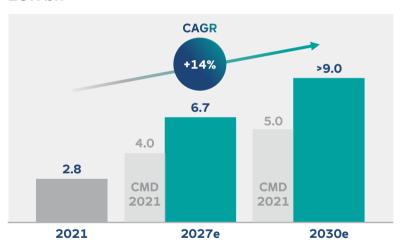


- We reduced our CO₂ emissions by
 50% in the past decade
- We are committed to reducing our relative Scope 1 & 2 emissions by 70% by 2030
- We are committed to reducing our Scope 3 emissions by 40% by 2030
- We will be Net Zero in 2040 across
 Scope 1, 2 and 3 emissions
- Targets are in line with the 1.5°C emission reduction pathway¹

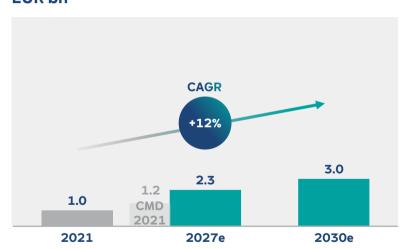
¹ SBTi verification ongoing

Our investments in green growth deliver substantial earnings

Adj. EBITDA¹ EUR bn



Adj. net income¹ EUR bn

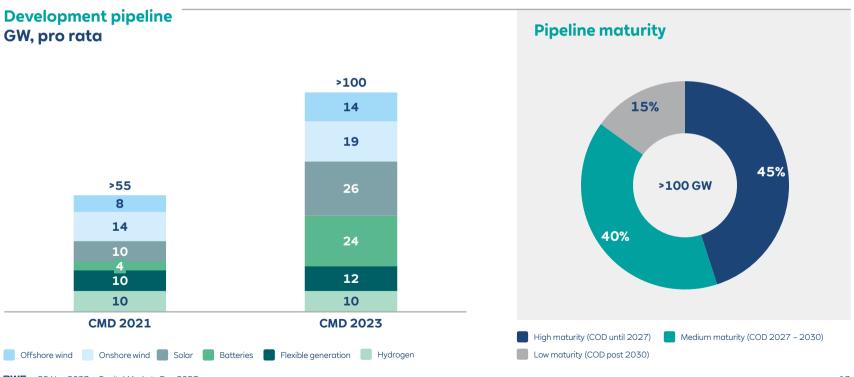


12

Target future dividend growth of 5 - 10% p.a.

¹ Pro forma figures excl. Coal/Nuclear

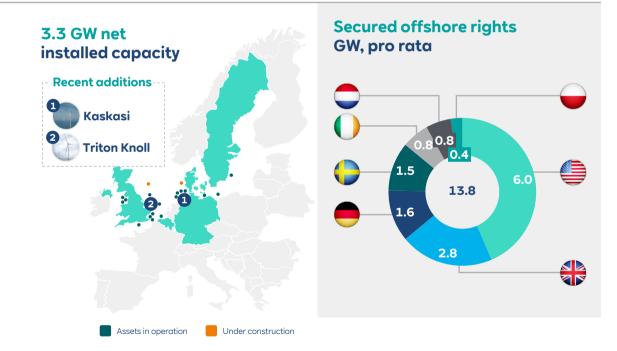
Our extensive pipeline allows the selection of the most attractive investments





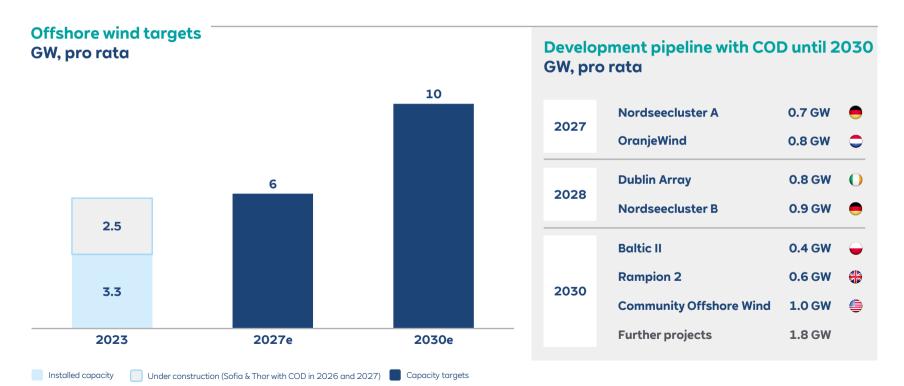
Profitable offshore expansion backed by robust development pipeline

- Successful delivery
 of offshore wind projects in
 2022, on time and on budget:
 Kaskasi (0.3 GW) & Triton Knoll
 (0.5 GW¹)
- Further 2.5 GW under construction: Thor (1.1 GW) & Sofia (1.4 GW)
- Proven focus on profitability through uncompromised return requirements and stringent risk management



¹ Pro rata share, 0.9 GW project size

Our build-out plan until 2030 is secured by attractive and clearly defined projects





We are driving innovation and are well positioned to meet future sustainability requirements



First ever **full system integration** of offshore wind, H2, e-boilers and battery storage at OranjeWind

At the **forefront of floating offshore wind through our pilot projects** (e.g., DemoSATH and TetraSpar); first commercial scale project secured in the California seabed lease auction

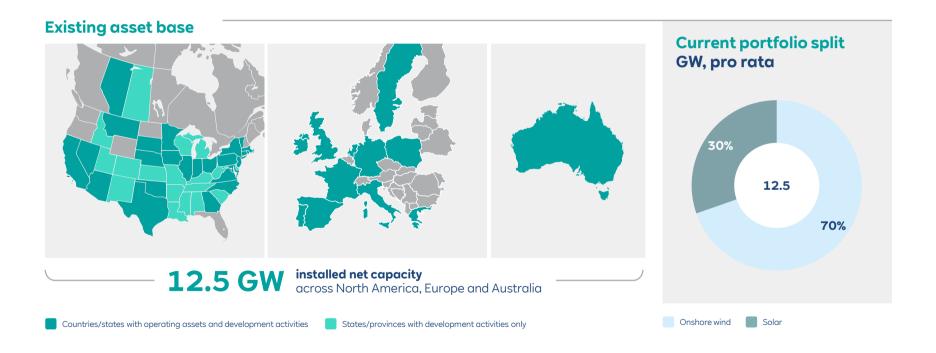
First to install recyclable rotor blades at Kaskasi; also used for Thor and Sofia, which are currently under construction

First developer in the world to utilise Siemens Gamesa's GreenerTower¹ at Thor

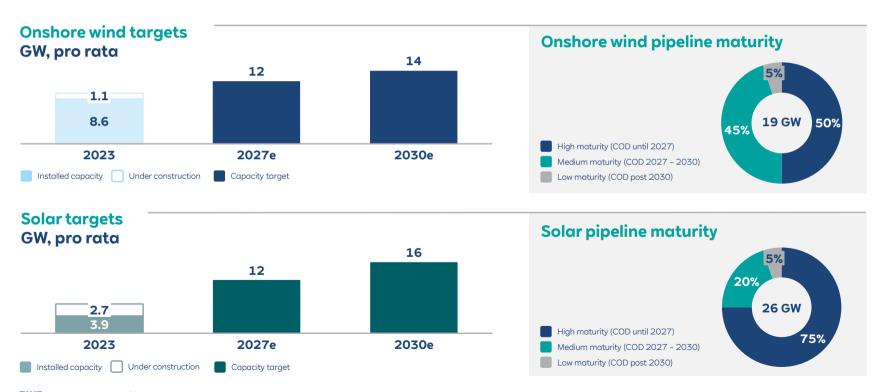
Active engagement with local communities, e.g., support of local food banks and fishermen in the US

¹ CO₂-reduced towers: The tower steel plates are made of greener steel that produces at least 63% less emissions compared to conventional steel

Excellent market position to accelerate onshore wind & solar build-out across North America, Europe and Australia



Onshore wind and solar build-out plans until 2030 backed by an attractive pipeline



Innovation and sustainability are a key part of our onshore wind and solar strategy



First Agri-PV demo project launched in Germany (Garzweiler), further driving our just transition in the Rhenish area

At the **forefront of floating PV**; first floating solar farm commissioned in the Netherlands

World's first operator of wind turbines on a dyke, exploiting excellent wind conditions

Driving sustainability through the development of **circular economy** industrial solutions, joining the RenerCycle consortium

Several biodiversity initiatives to operate wind farms in harmony with the ecosystem (e.g., black blades to increase visibility of the rotors to birds)

Batteries hold increasing importance and attractive return profile



Value stacking of batteries revenue streams

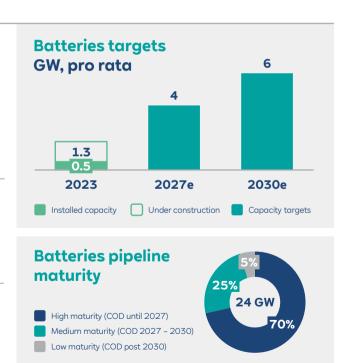
> Wholesale markets **Storage of excess electricity** to sell in periods when wind/solar power is unavailable and prices are elevated

Capacity markets

Stable income streams via the provision of firm capacity

Ancillary markets

Provision of inertia, reactive power or frequency response services for grid stability



28 Nov 2023 Capital Markets Day 2023 20



We are leveraging existing sites to build new FlexGen capacity and decarbonise our existing portfolio

Attractive sites for potential FlexGen new builds in Germany

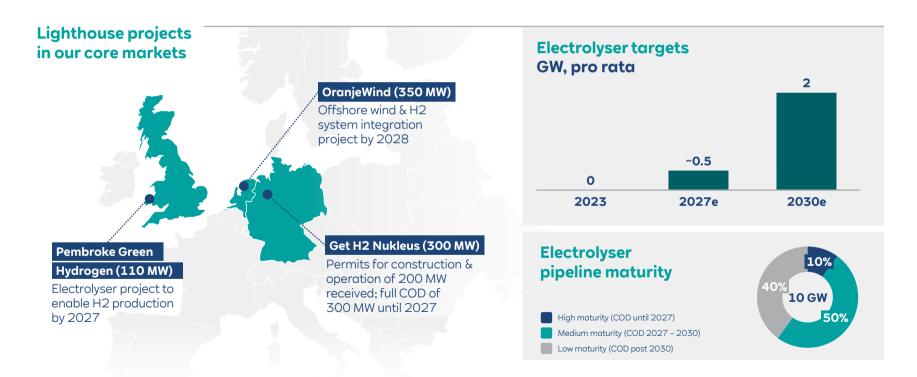


- Existing grid connection and other infrastructure (e.g., gas, H2 or water pipeline)
- Availability of experienced workforce
- Relationships with local communities and authorities



Attractive brownfield sites

With our lighthouse projects, we confirm our ambition to be an early-mover in Europe's H2 economy



Our first class global commercial platform perfectly complements our asset portfolio



Market analysis: Excellent commercial intelligence provides basis for investment, route-to-market and hedging decisions

- **Commercial asset optimisation: Integrated optimisation** of renewables, FlexGen and storage capacities
- Customer business: Established route-to-market and PPA sales platform to industrial customers
- LNG & green molecule: Portfolio expansion through long-term LNG contracts and import capacities, as well as hydrogen/ammonia import partnerships

Trading: Strong track record in past years; diversification of strategies and products **leads to robust earnings**

We are well positioned to deliver profitable green growth

- Market fundamentals for investments in green technologies remain attractive, despite a currently challenging environment
- We are in an **excellent position given our solid financials**, an **attractive project pipeline** and **extensive expertise** to deliver on our targets
- We operate a well **diversified and robust portfolio in 2030** across technologies and regions in **industrialised**, **low-risk countries**
- We continue to deliver **outstanding earnings:** >€9 bn adj. EBITDA and €3 bn ANI in 2030 and attractive **dividend growth of 5 10%** p.a.
 - We rapidly decarbonise our portfolio in line with the **1.5°C emission reduction pathway¹** and **Net Zero by 2040**

¹ SBTi verification ongoing

5

RWE

GROWING GREEN

Michael Müller

Chief Financial Officer, RWE AG

We have successfully managed the energy crisis and safeguarded profitable growth



We have consistently met our profitability targets for all our investment decisions





We have managed short term liquidity requirements while maintaining our investment grade rating





We have focused on
strict risk management
by adjusting our
hedging approach to
manage uncertainty in
commodity markets



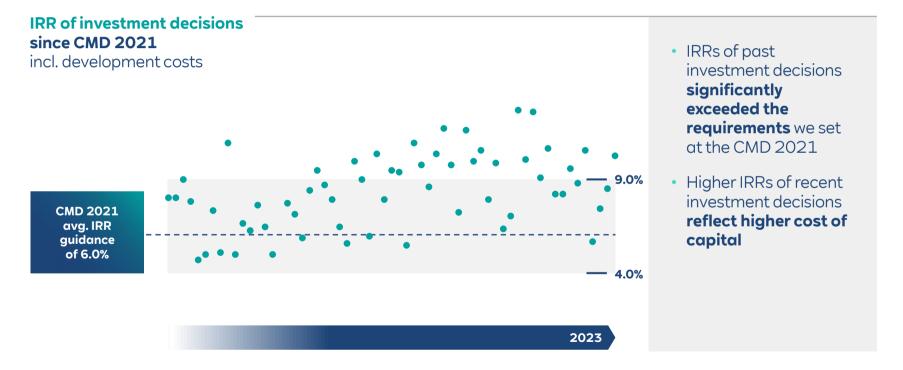


We have delivered a **total shareholder return of 24%** since CMD 2021¹

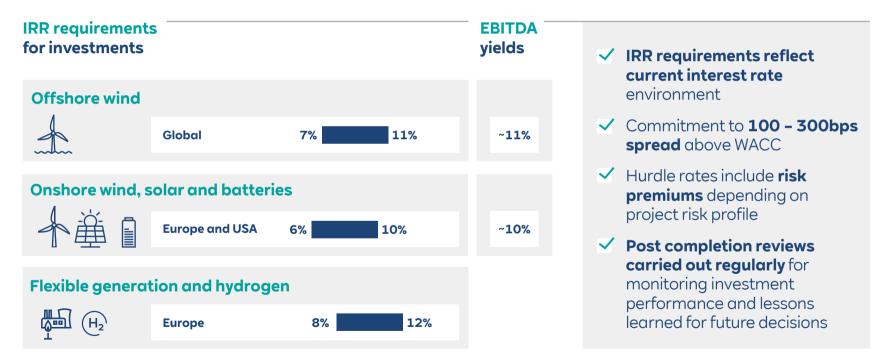


¹ as of 22 November 2023

We have delivered profitable growth



We stick to strict investment criteria to ensure attractive returns

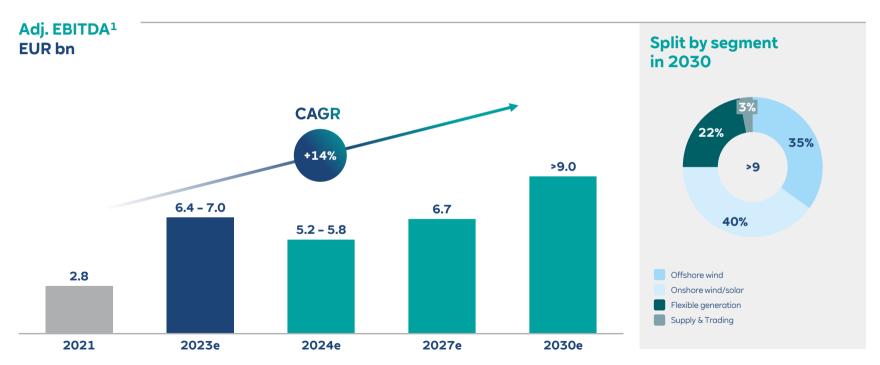


Note: IRRs post tax, unlevered, nominal.

We have accelerated our profitable growth across technologies and regions

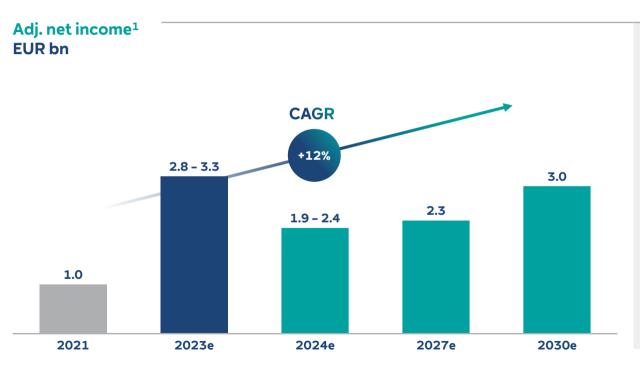
Net cash investments 2024 - 2030 Split by **EUR** bn 15% ~95% technology EU 35% Taxonomy 10% Offshore wind aligned 55 Onshore wind Solar 20% Batteries Flexible generation 20% & hydrogen Split by 20% regions 35% 55 Germany 15% **EUR bn** UK Rest of Europe USA 25% Rest of World

High investments translate into substantial earnings growth



 $^{^1}$ Reflects new reporting structure as of 01.01.2024 with coal reported in the non-operating result; 2021 and 2023 pro forma

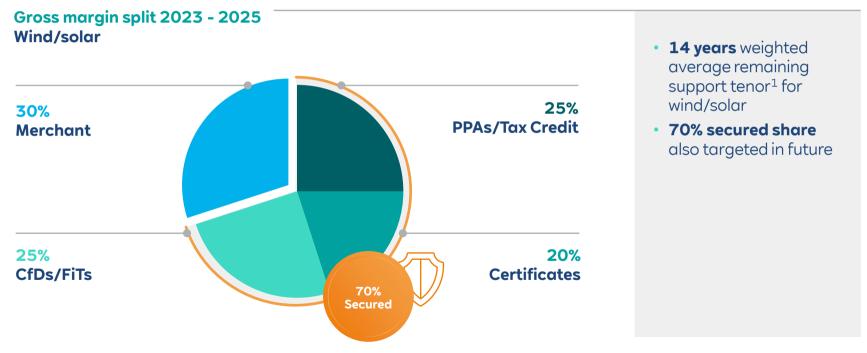
Substantial bottom line growth to 2030



 Adj. net income reflects strong operational performance, higher depreciation, financial expenses from growth investments and minorities

¹ Reflects new reporting structure as of 01.01.2024 with coal reported in the non-operating result; 2021 and 2023 pro forma

High share of earnings from secured or regulated income streams in wind and solar business



Note: Merchant includes volumes to be hedged | 1 Considers the current operating asset base as well as committed projects with COD by 2025 (under construction or with FID)

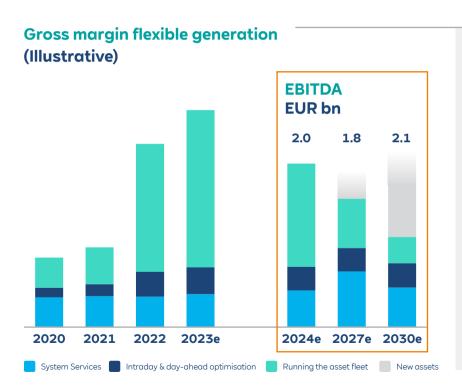
We are able to secure highly attractive offtake solutions in our core markets

Envisaged route-to-market

Offshore wind	USA	Germany	UK	Rest of Europe / World
	Tax credits, CfD	CfD, PPA, Merchant ¹	CfD	CfD, PPA, Merchant ¹
Onshore wind	USA	Germany	UK	Rest of Europe / World
	Tax credits, PPA, Merchant ¹	CfD	CfD	CfD, PPA, Merchant ¹
Solar	USA	Germany	UK	Rest of Europe / World
	Tax credits, PPA, Merchant ¹	CfD	CfD, PPA	CfD, PPA, Merchant ¹

¹ to a limited extent

Flexible generation to deliver strong earnings today and in the years to come



System services include secured revenues from capacity payments and other regulated margins

Driven by scarcity of flexible generation

Intraday and day-ahead optimisation

Driven by volatility and intermittency

Running the asset fleet captures the clean spread and option value of the asset

Driven by clean spreads and volatility in forward markets

New assets include gross margins from growth investments across system services, intraday & day-ahead optimisation and running the asset

We actively manage the supply chain to deliver projects on time and budget to safeguard returns

Our measures

Examples

We analyse the supply chain and identify & manage bottlenecks

We secured a **long-term charter of next-generation vessels** for the construction of offshore wind farms



We manage price risks actively by securing capacity and indexed contracts

We secured a **framework agreement with a wind turbine supplier** for over **1,000 MW of onshore wind capacity** covering a large part of project pipeline in Europe



We focus on **security of supply** and **diversify our vendor base**

We secured **domestic manufacturing capacities** through supply contracts with **tier 1 suppliers**



Our Growing Green plan is fully financed

Funding composition 2024 - 2030

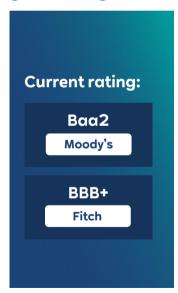
EUR bn

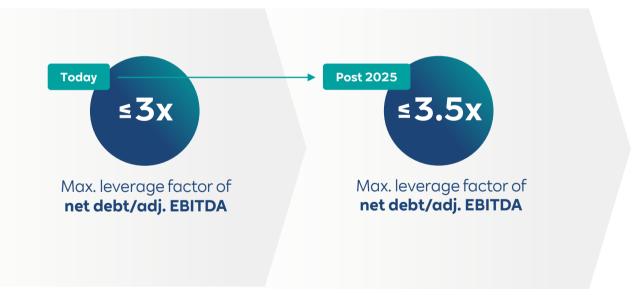


Sources of funds Uses of funds

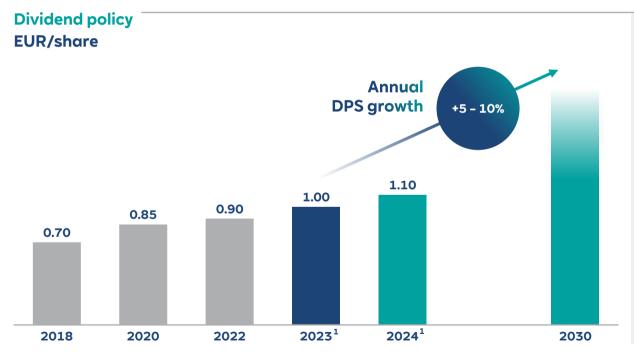
We are committed to a strong investment grade rating

Strong investment grade rating





Our transformation leads to continuous dividend growth



- Management committed to grow dividend by 5 - 10% per annum
- Dividend target of
 1.10 EUR per share
 for 2024

¹ Management target

Accelerated Growing Green strategy will translate into significant shareholder value creation



Green investments 2024 - 2030

€55 bnNet cash investments

8% average IRR for new projects



Earnings Growth 2021 - 2030

> 14% Adj. EBITDA CAGR

12% Adj. net income CAGR



Strict balance sheet management

Strong investment grade rating target Baa2/BBB+

Long-term target leverage factor of \$3.5x



Dividend commitment

Dividend growth of **5 - 10%** per year

€1.10 per share for 2024 (Mgmt. target)

Appendix



Disclosure summary

Strategic and financial outline

Installed net capacity 2030, pro rata	>65 GW
Net capacity additions, pro rata 2024 – 2030	>30 GW
EBITDA pro forma CAGR 2021 - 2030	14%
ANI pro forma CAGR 2021 - 2030	12%
Details on earnings see the following pages	pages 42 - 44
Dividend policy	Dividend growth of 5 - 10% p.a.
Dividend target 2024	1.10€ per share
Net Zero	2040
Emission targets 2030 (compared to 2022 SBTi baseline) Scope 1&2 emission reduction Scope 3 emission reduction	70% 40%
Capex eligible under EU Taxonomy 2024 - 2030	~95%
Share of secured gross margin wind/solar (current & target)	70%
Average remaining support tenor wind/solar	14 years
Leverage factor (max.) As of today Post 2025	≤3 × net debt/adj. EBITDA ≤3.5 × net debt/adj. EBITDA

Additional disclosure

Net cash investments 2024-2030 Offshore wind Onshore wind Solar Batteries Flexible generation & hydrogen		€55bn 35% 20% 20% 10% 15%
Development pipeline Offshore wind Onshore wind Solar Batteries Flexible generation Hydrogen		>100 GW 14 GW 19 GW 26 GW 24 GW 12 GW 10 GW
Installed net capacity, pro rata Total Offshore wind Onshore wind Solar Batteries Flexible generation Hydrogen	2023 35 GW 3.3 GW 8.6 GW 3.9 GW <1 GW 19 GW 0 GW	2030 >65 GW 10 GW 14 GW 16 GW 6 GW 20 GW 2 GW
IRR targets Overall average Offshore wind Onshore wind/solar/batteries Flexible generation & hydrogen		8% 7 - 11% 6 - 10% 8 - 12%
EBITDA yields Offshore wind Onshore wind/solar/batteries		~11% ~10%

Overview guidance FY2023, adjustments to new reporting structure and guidance for 2024

€ million	2023	Adjustments	2023 PF ¹	2024
Offshore Wind	1,400 - 1,800		1,400 - 1,800	1,450 - 1,850
Onshore Wind/Solar	1,100 - 1,500		1,100 - 1,500	1,500 - 1,900
Flexible Generation ²	2,600 - 3,000	+50	2,650 - 3,050	1,800 - 2,200
Supply & Trading	>600		>600	100 - 500
Other/Consolidation	approx200	+50	approx150	approx150
Adj. EBITDA Core Business	6,300 - 6,900	+100	6,400 - 7,000	5,200 - 5,800
Coal/Nuclear	800 - 1,200	-800 to -1,200	0	0
Adj. EBITDA Group	7,100 - 7,700	-700	6,400 - 7,000	5,200 - 5,800
Adj. depreciation	approx2,100	+100	approx2,000	approx2,000
Adj. EBIT	5,000 - 5,600	-600	4,400 - 5,000	3,200 - 3,800
Adj. financial result	approx550		approx550	approx500
Adj. tax	20%		20%	20%
Adj. minorities	approx250		approx250	approx250
Adj. net income	3,300 - 3,800	-500	2,800 - 3,300	1,900 - 2,400

Key changes 2023 vs. 2024 and adjustments

- Adj. EBITDA from lignite will be reported in non-operating result
- Adj. EBITDA from EPZ will be reported in Flexible Generation
- Dividend from Urenco will be reported in Other/ Consolidation
- From 2024 onwards, the adj. EBITDA, adj. EBIT and adj. net income will only incorporate the segments Offshore Wind, Onshore Wind/Solar, Flexible Generation, Supply & Trading and Other/Consolidation

 $^{^1}$ Pro forma figures excl. Coal/Nuclear | 2 New segment name going forward, previously Hydro/Biomass/Gas

Guidance 2024 and financial preview 2027/2030

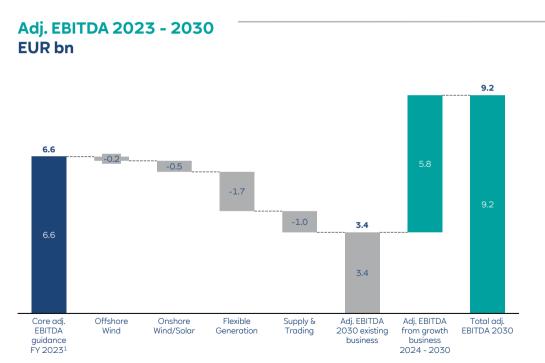
€ million	2024	2027	2030
Offshore Wind	1,450 - 1,850	1,850 - 2,350	3,150 - 3,750
Onshore Wind/Solar	1,500 - 1,900	2,500 - 3,000	3,350 - 3,950
Flexible Generation ¹	1,800 - 2,200	1,500 - 2,000	1,800 - 2,300
Supply & Trading	100 - 500	100 - 500	100 - 500
Other/Consolidation	approx150	approx200	approx250
Adj. EBITDA	5,200 - 5,800	6,400 - 7,000	8,800 - 9,600
Adj. depreciation	approx2,000	approx2,700	approx3,700
Adj. EBIT	3,200 - 3,800	3,700 - 4,300	5,100 - 5,900
Adj. financial result	approx500	approx750	approx1,150
Adj. tax	20%	20%	20%
Adj. minorities	approx250	approx300	approx450
Adj. net income	1,900 - 2,400	2,050 - 2,550	2,700 - 3,300
Leverage factor	1.5 - 2.0x	3.0 - 3.5x	3.0 - 3.5x

¹ New segment name going forward, previously Hydro/Biomass/Gas

RWE 28 Nov 2023 Capital Markets Day 2023

43

Earnings breakdown in existing and growth business



- Offshore Wind: **German compression model** and **decommissioning** of Scroby
 Sands
- Onshore Wind/Solar: decommissionings and end of support schemes
- Flexible Generation: normalisation of earnings and closures
- Supply & Trading: return to normalised earnings
- Adj. EBITDA from growth business reflects net cash investments of €55 bn (2024 - 2030) with an average expected EBITDA yield of ~10.5%

¹ Midpoint

Economic characteristics of selected offshore projects

Project name		COD	Net installed capacity [GW, pro rata]	Lease	Offtake	Others	
Sofia	#	2026	1.4	No upfront lease payments	Inflation-linked CfD (15 years)	Construction costs contracted	
Thor	•	2027	1.1	Capped CfD obligation (effectively lease payment, DKK 2.8 bn in 2018 prices)	Merchant/PPA	Construction costs contracted	
OranjeWind		2027	0.8	 Lease payment of €50 million upfront 	Merchant/PPA	Full system integration	
Nordseecluster A		2027	0.7	No. of Control of Control	Marrie web/DDA	Consoliste distribution and the selection	
Nordseecluster B		2028	0.9	No upfront lease payments	Merchant/PPA	Completed initial supplier selection	
Dublin Array	0	2028	0.8	No upfront lease payments	Inflation-linked CfD (20 years)		
Awel y Môr	#	2029	0.3	No upfront lease payments	Participation planned in future CfD allocation rounds	Potential to extend capacity	
Baltic II	-	2030	0.4	No upfront lease payments	Inflation-linked CfD (up to 100,000 full load hours)		
Rampion 2	#	2030	0.6	No upfront lease payments	Participation planned in future CfD allocation rounds	Potential to extend capacity	
Community Offshore Wind	•	ommunity Offshore Wind	2030	1.0	\$800 million lease payment (RWE share)	Secured offtake (25 years) incl. indexation mechanism until approximately FID	Potential qualification for ITC adders beyond 30%
			>2030	>1.3	for seabed with full potential of 3 GW		
Dogger Bank South	#	2031	1.5	~GBP 125 million annual nominal option fee (RWE share), being the lowest in UK Round 4 competition	Participation planned in future CfD allocation rounds		

Changes on reporting of Coal/Nuclear segment

Coal/Nuclear will be reported in nonoperating result

- No future earnings impact in adj. EBITDA and adj. net income as Coal/Nuclear will be reported in non-operating result as of 01.01.2024
- Coal/Nuclear will be steered by an adjusted cash flow from operations starting 2024
- For the remaining years until closure in 2030, the operating cash flow will in total be cash neutral

- Strategic CO₂ position has been closed
- Accumulated variation margins have substantially reduced net debt
- No future net debt effect

Stepping up our ambition in sustainability – Environmental

Our ambitions

Climate Change

We will be Net Zero by 2040

Our ambition is to reduce our emissions in line with a 1.5°C compliant pathway

Biodiversity & Recultivation

We commit to the **highest standards in recultivation** for decommissioned sites

For new assets, we aim for a ${f net-positive\ contribution}$ to biodiversity by 2030

Circular Economy

We implement the **principles of circular economy**

We reduce the consumption of **natural resources**, minimise **waste** and design our assets to maximise **reuse** and **recycling of** materials

Our progress

- Since 2012, more than 50% of GHG emissions reduced
- New climate targets set for 2030, in line with global 1.5°C scenario, SBTi verification ongoing
- **Group target to achieve Net Zero in 2040**, minor use of carbon removals to neutralise residual emissions, SBTi verification ongoing
- Major RWE office sites running on climate-friendly electricity
- CDP Climate improved from B to A-
- More than 23,000 ha of recultivated land as of today
- Group-wide nature impact assessment conducted following SBT for nature and TNFD guidance
- Specific biodiversity targets and action plan in development to deliver main priorities and roadmap to net positivity in 2030
- Pursuing innovative pilot projects across OpCos such as blade painting to prevent bird collisions and new offshore installation techniques
- New target developed and implemented: recovery rate (core business) >90% by 2030
- Joined the "renercycle consortium" in Spain
- Pursuing innovative pilot projects such as testing recycable blades in Kaskasi windpark

Stepping up our ambition in sustainability – Social

Our ambitions

Social Responsibility

We make a **positive contribution to the communities** in which we operate

Just Transition: We stand by our employees and find **socially responsible solutions**

Diversity, Equity & Inclusion

We create an **equitable** and **inclusive** working environment which **promotes diversity**

We aim for **30% women in all management positions** in our core business by 2030

Our progress

- Collective bargaining agreement for coal phase out in 2030 in place to allow for just transition
- Active engagement with local communities, e.g., support of local food banks and fishermen in the US
- New RWE Foundation established and financed with €125 million capital, focusing on young people
- Human rights obligations met
 - Fully compliant with LkSG
 - Well prepared for EU CSDDD
- Increased share of women in all management positions to 23 % in core business
- Signed the UN Women's Empowerment Principles
- Implemented measures to support inclusive culture across all operating companies

Stepping up our ambition in sustainability – Governance

Our ambitions

Sustainable Investment

Our growth is sustainable

>90% of our investments until 2030 will flow into sustainable projects according to the **EU Taxonomy**

Our progress

- Regular reporting on taxonomy KPIs, sustainable investments of 83% in 2022
- Major Board decisions requiring additional sustainability assessment
- Established integrated strategy & sustainability committee in the Supervisory Board

Ratings

- sustainalytics improved from 27.7 to 23.1
- MSCI scored at A

Extended disclosure

- Main **sustainability topics included in annual report**; first combined report including a non-financial statement published
- **Well on track to implement new requirements imposed by EU CSRD**; additional disclosure in preparation, e.g., Climate Transition Plan to be released by end of this year

Board incentivised on sustainability

- GHG reduction path reflected in long-term incentive scheme of Executive Board
- Other **sustainability topics reflected in short-term** incentive scheme
- Executive Board remuneration approved by >93% at Annual General Meeting

We are a frequent issuer of green bonds

•	Type Green Format	 Funding strategy serves RWE's transition to a green player Conventional bonds only on an exceptional basis Driven by financing requirements and market conditions 		
	Volumes Avg. €3.0 - 3.5 bn p.a.			
	Tenors 3 - 30 years	Aiming to achieve a balanced maturity profile		
	Currencies EUR, USD, GBP	 Currencies based on RWE's asset base Other currencies used opportunistically 		
	Instruments Senior and Hybrid	 Public senior bonds as base instrument Private placements Hybrids potential supplemental instrument Special (bank) financings if available and beneficial for our green projects 		

Your contacts in Investor Relations

Important Links

- Annual and interim reports & statements
- Investor and analyst conferences
- IR presentations & factbooks



ADR programme available

Further information on our homepage RWE shares/ADR

Contact for ADR-holders at BNY Mellon shrrelations@cpushareownerservices.com +1 201 680-6255 (from outside the US) 1-888-269-2377 (within the US)

Financial Calendar

- 14 March 2024
 Annual report for fiscal 2023
- O3 May 2024
 Annual General Meeting

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